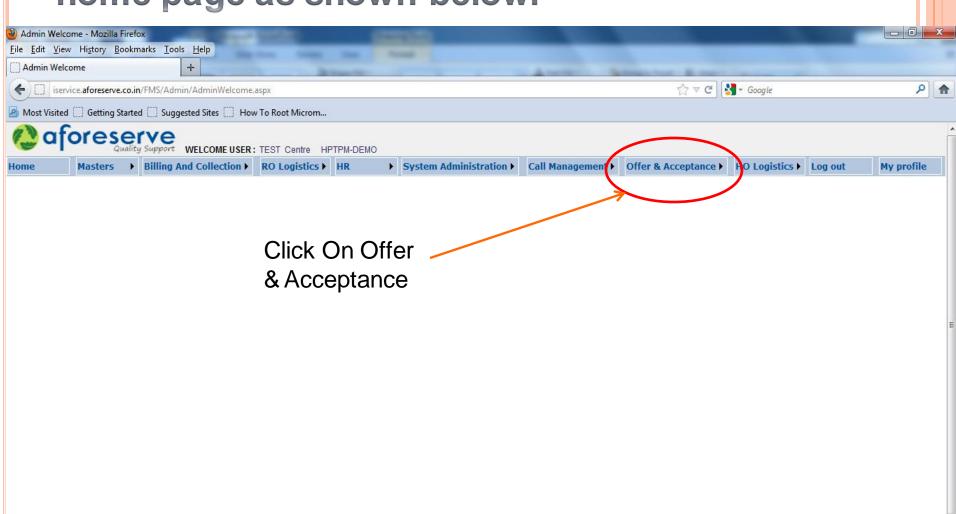


AFORESERVE.COM Ltd.

OFFER AND ACCEPTANCE

- It is a user friendly online software which helps to track all the activities related to Offer & Acceptance.
- Offer & Acceptance Submenu of COLT online software is used to create Customer information, generate/modify Offer, convert Offer to an Order, create Contract summary, create COG, Funnel updation as well as Query/Reports. It also has the facility to track Daily Sales Activities.
- You have the facility to add/delete/modify your entered records along with the facility to export your data in excel format and take print of data according to requirement.

OFFER AND ACCEPTANCE-Select this menu from home page as shown below.





















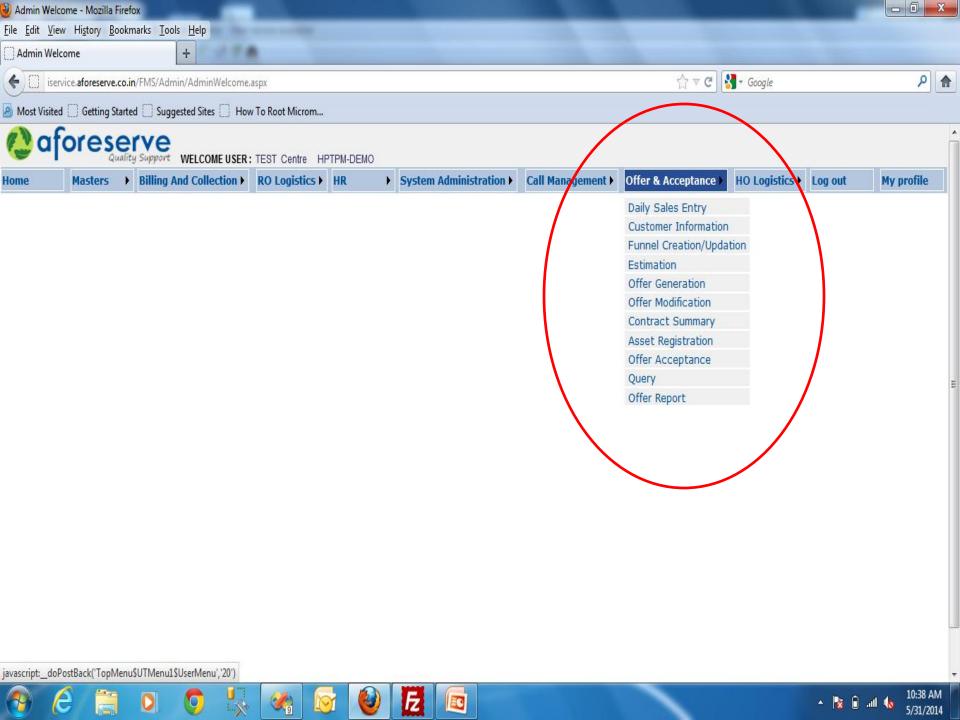




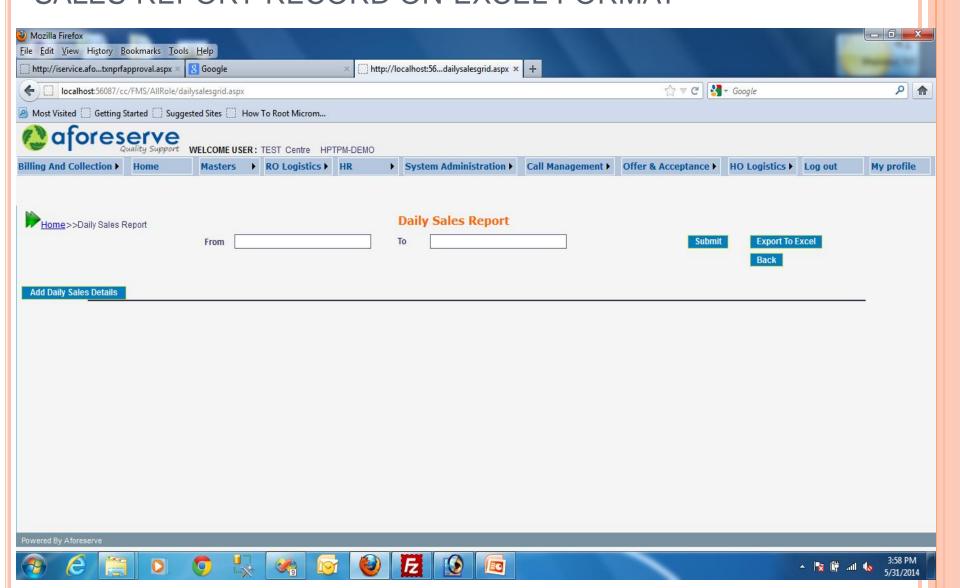


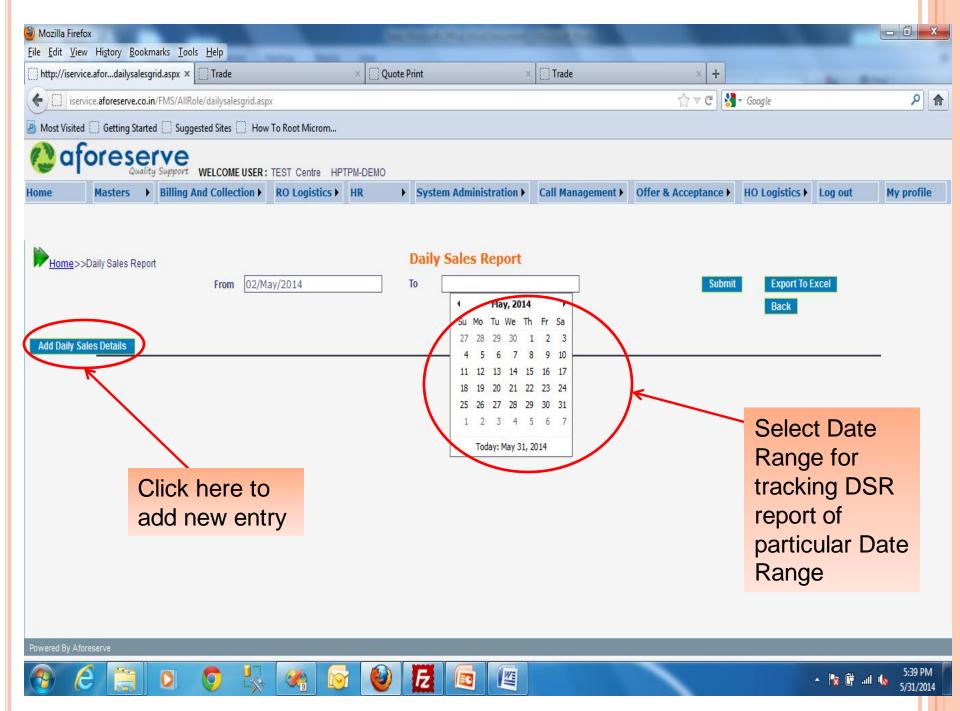
SUBMENU IN OFFER & ACCEPTANCE

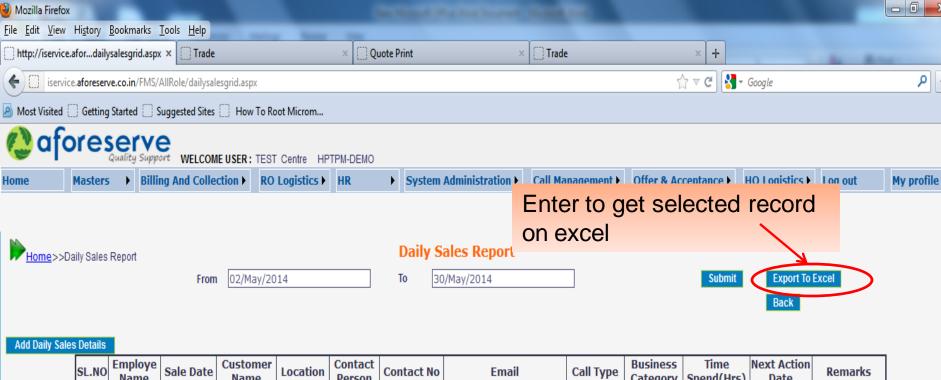
- Daily Sales Entry
- Customer Information
- Funnel Creation/ Updation
- Estimation
- Offer Generation
- Offer Modification
- Contract Summary
- Asset Registration
- Offer Acceptance



DSR-YOU CAN ENTER DAILY SALES EXPENSES AND TRACK THIS FOR PARTICULAR DATE RANGE, EXPORT OUR DAILY SALES REPORT RECORD ON EXCEL FORMAT







aics	Details												
	SL.NO	Employe Name	Sale Date	Customer Name	Location	Contact Person	Contact No	Email	Call Type	Business Category	Time Spend(Hrs)	Next Action Date	Remarks
	1	TEST	02/05/2014	UFlex Ltd	Sector 60 Noida	Mr Vivek	9818690770	vivek@uflex.com	Opportunity	AMC	1	08/05/2014	AMC Proposal to be submited
	2	TEST	24/05/2014	AVI-Oil India Pvt. L	Delhi-NCR	Sanjay	09654387770	delhi.varmora.com	Lead	UPGRADE	02	27/05/2014	Meeting done
	3		23/05/2014	AV/I_Oil	Delhi-NCR	Sanjay	09654387770	delhi.varmora.com	Lead	UPGRADE	02	27/05/2014	Meeting done
	4	TEST	24/05/2014	Punj Lloyd	Delhi-NCR	Anil Attray	09910705314	anil.attray@punjlloyd.com	Opportunity	AMC	03	26/05/2014	Meeting done
	5	TEST	27/05/2014	stark	newyork	john	9876543210	st@aforeserve.com	First Meeting	AMC	10:00	01/06/2014	satisfactory
	6	TEST	29/05/2014	aforeserve	noida	pankaj	876655454	swahg	Opportunity	AMC	10:00	08/05/2014	ok
	7	TEST	13/05/2014	ded	hai	iihihk	787080	111199	Opportunity	ΔMC	10:00	22/05/2014	

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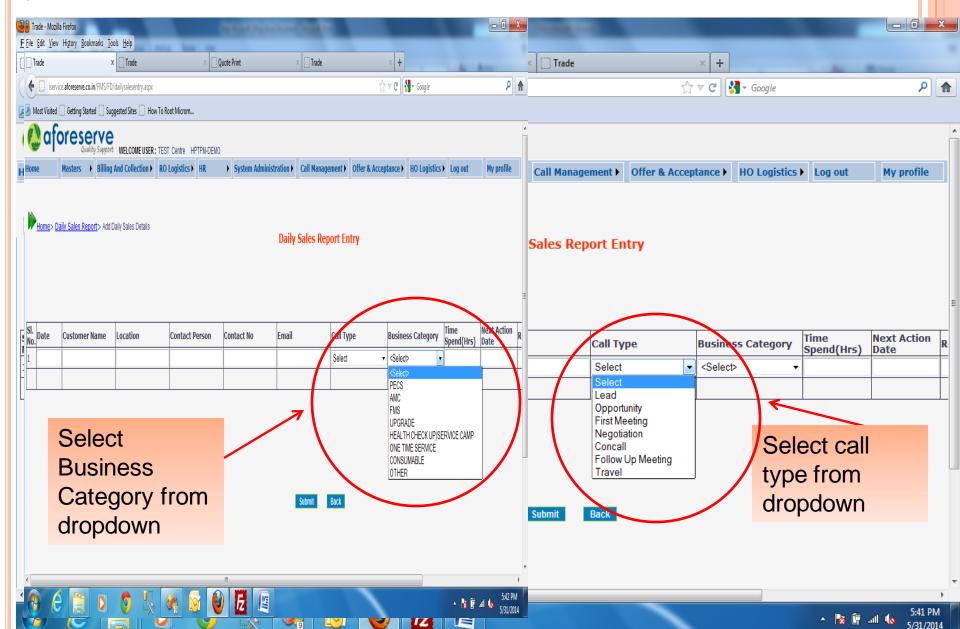




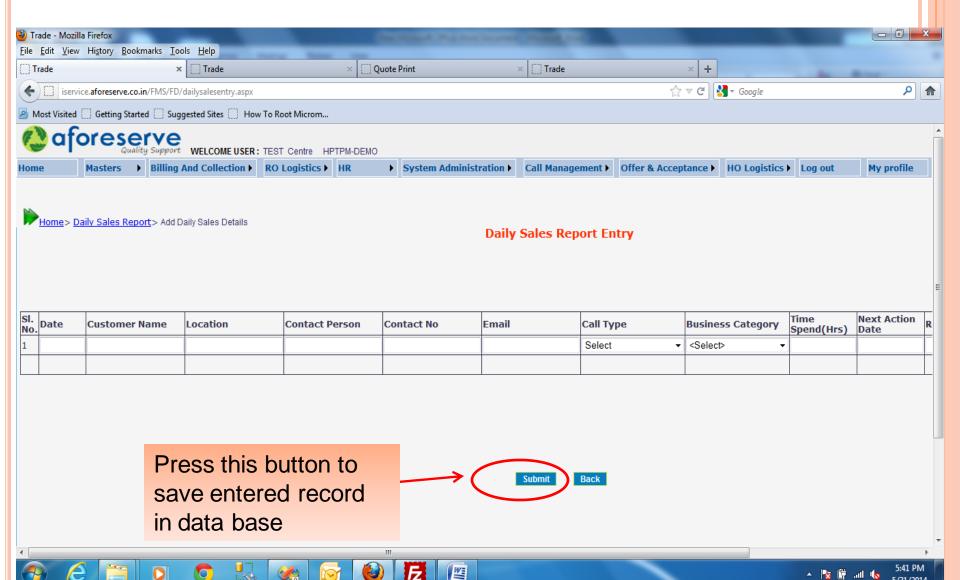




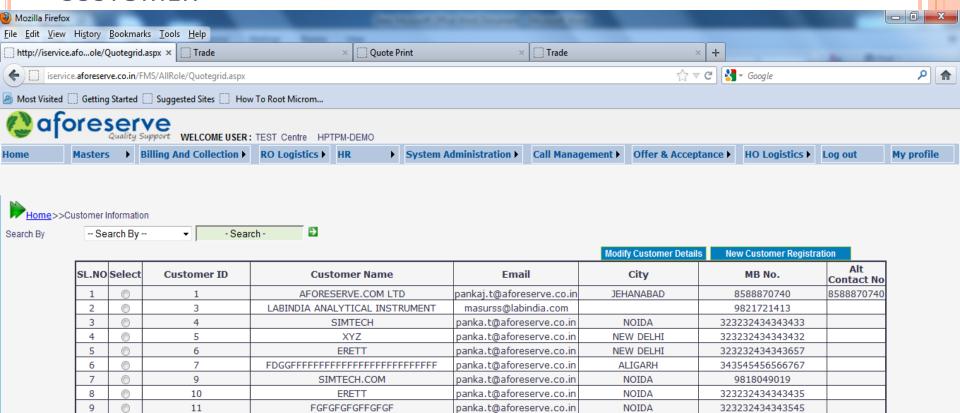
On clicking add daily sales detail record you are redirected to a new page where you can enter the details



YOU CAN SAVE OUR ENTERED PARTICULAR RECORD IN OUR DATABASE BY CLICKING SUBMIT BUTTON



CUSTOMER INFORMATION SUBMENU IS USED TO REGISTER NEW CUSTOMER, MODIFY DETAILS OF ANY EXISTING CUSTOMER



panka.t@aforeserve.co.in

12345678910

NOIDA

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10







12







AEGESAN INFOTECH



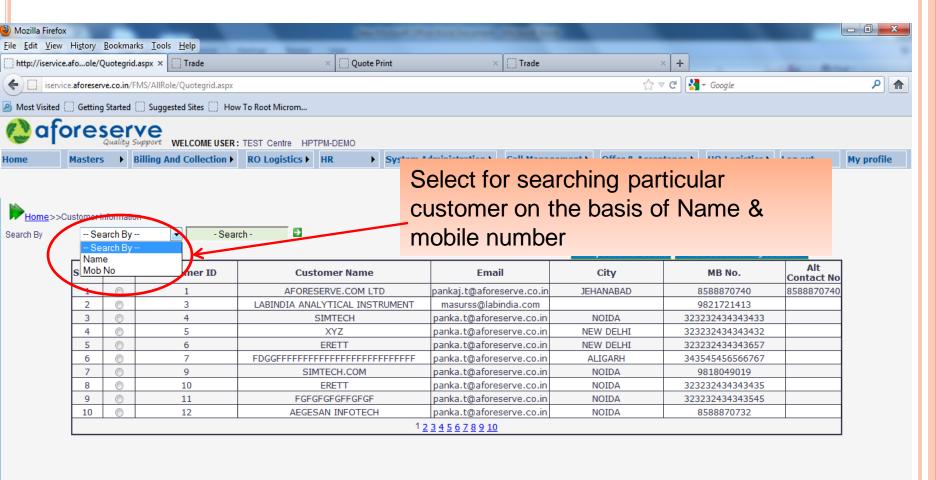




8588870732



FOR SELECTING PARTICULAR CUSTOMER YOU CAN SEARCH THEM ON THE BASIS OF CUSTOMER NAME & THEIR MOBILE NUMBER





















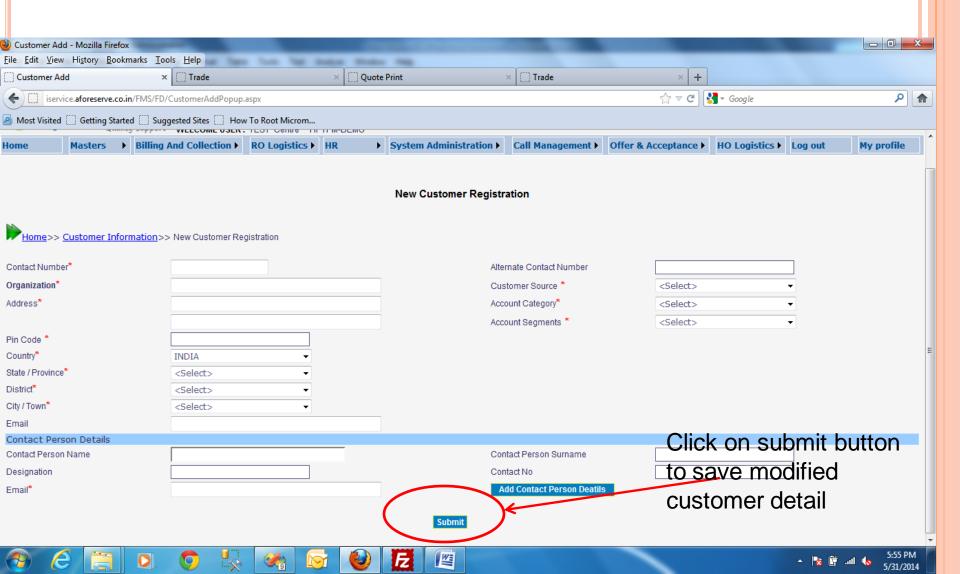




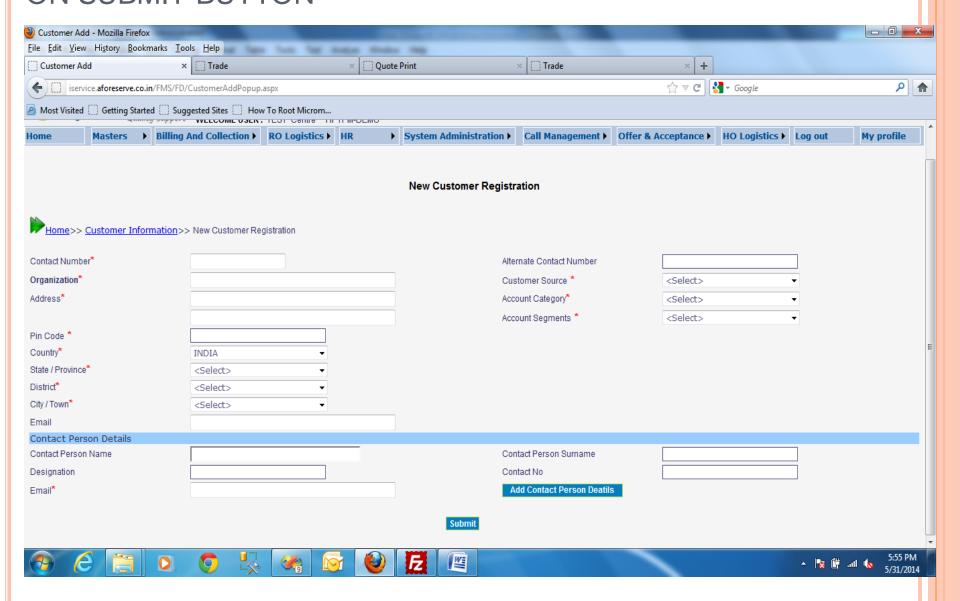




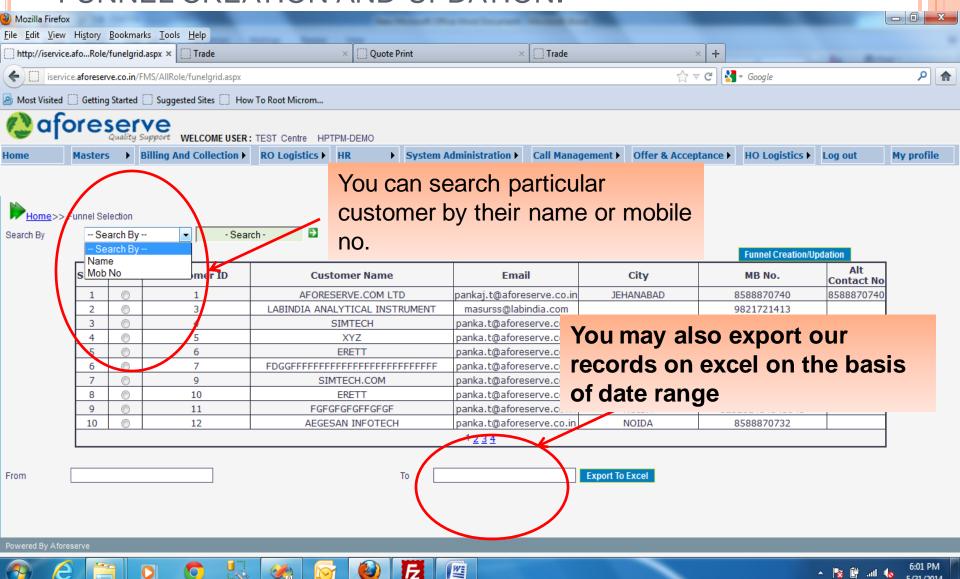
AFTER SELECTING PARTICULAR CUSTOMER AND CLICKING BUTTON OF CUSTOMER MODIFICATION YOU CAN MODIFY THE DETAILS OF EXISTING CUSTOMER



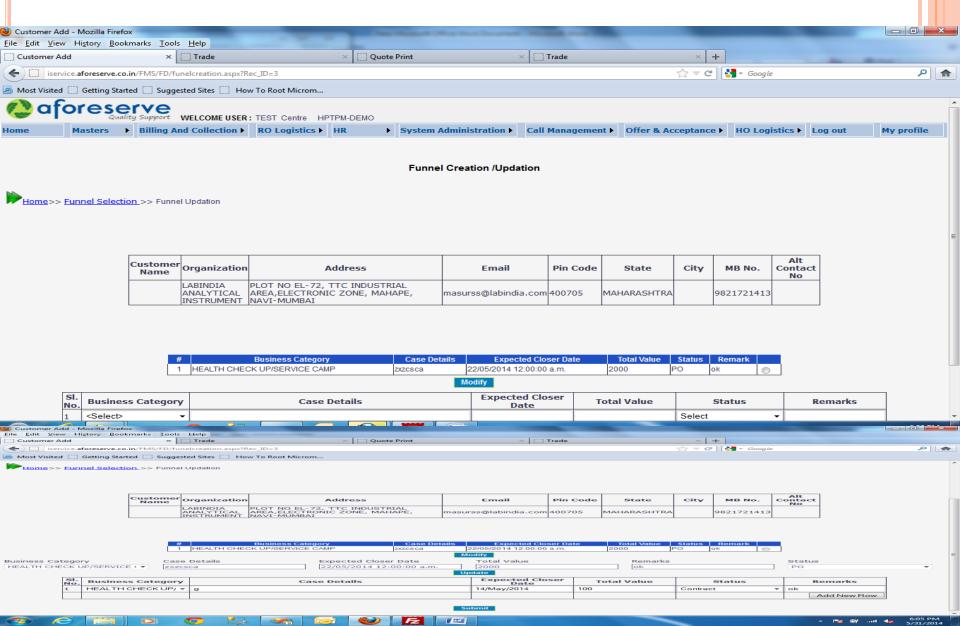
TO REGISTER NEW CUSTOMER, YOU HAVE TO ENTER ALL REQUIRED DETAILS OF THE NEW CUSTOMER AND THEN CLICK ON SUBMIT BUTTON



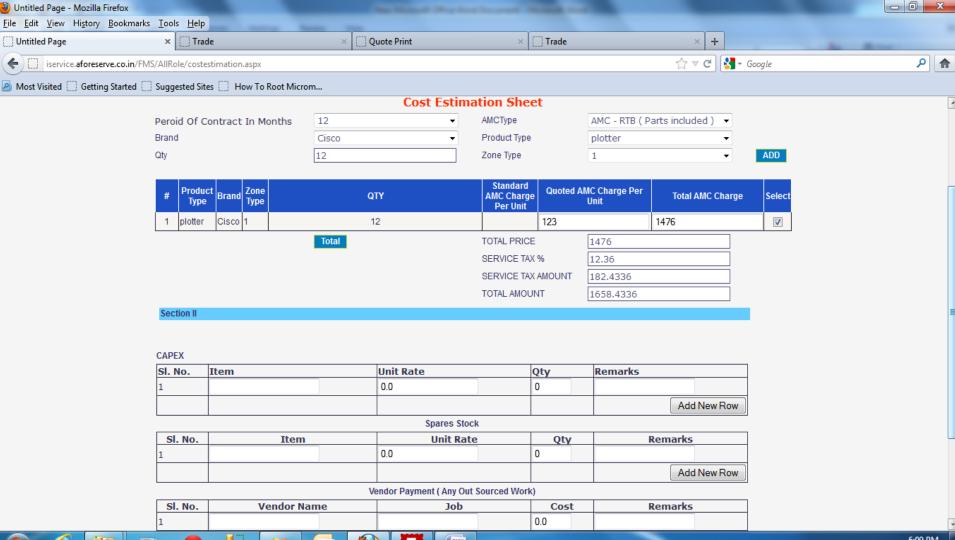
YOU CAN CREATE AND UPDATE FUNNEL FOR OUR REGISTERED CUSTOMER ON OPENING SUBMENU OF FUNNEL CREATION AND UPDATION.



ON CLICKING FUNNEL CREATION YOU CAN MODIFY AND UPDATE OUR FUNNEL CREATION RECORD IN OUR DATABASE



COST ESTIMATION IS USED FOR SAVING RECORD OF AMC TYPE ,CONTRACT PERIOD & AMOUNT DETAIL E.T.C



















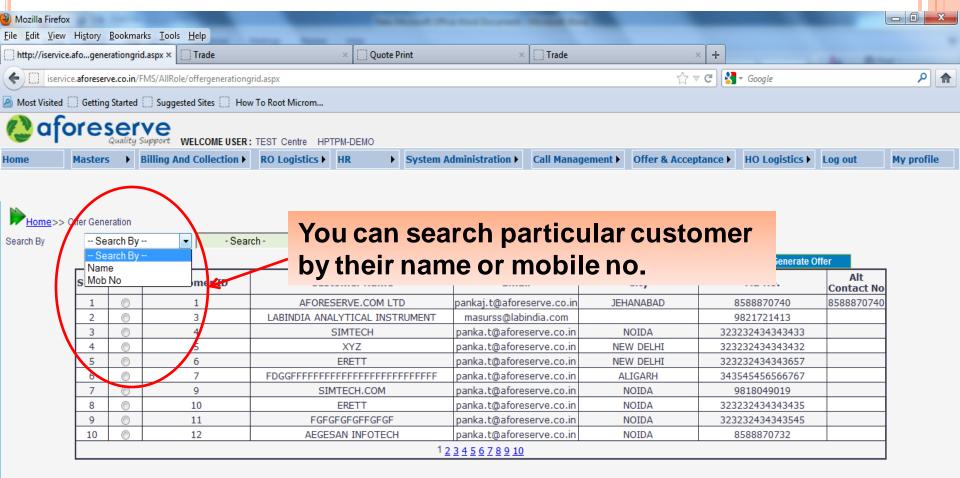








OFFER GENERATION IS USED TO GENERATE OFFER FOR PARTICULAR CUSTOMER/CLIENT



















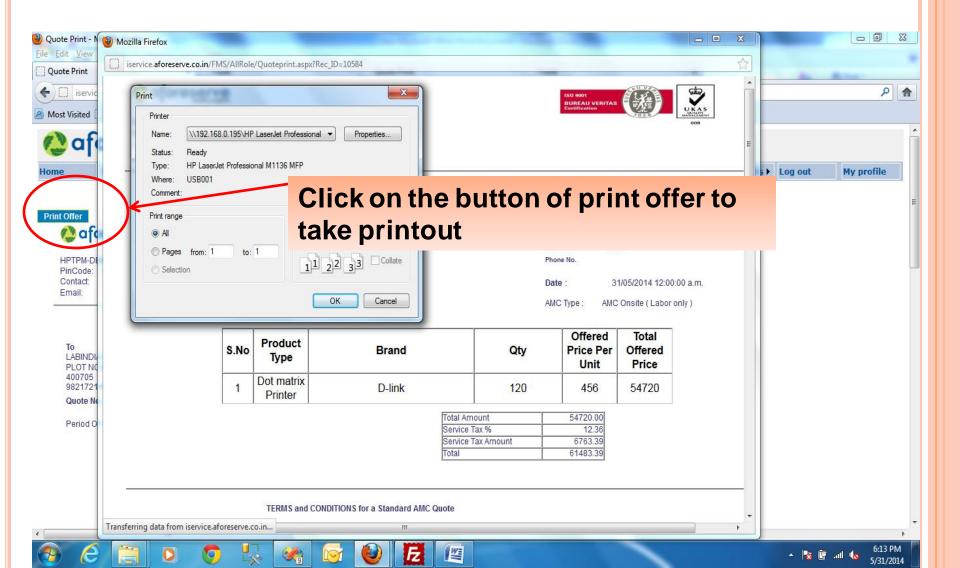




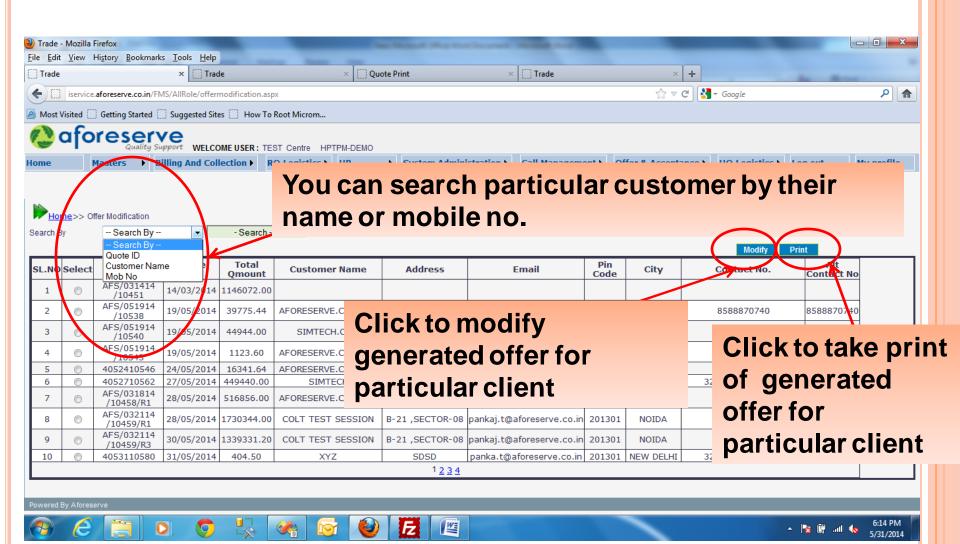




AFTER GENERATING OF ALL PARTICULAR DETAIL OF OFFER GENERATION PAGE YOU CAN TAKE PRINT OF OUR GENERATED OFFER ON CLICKING PRINT BUTTON



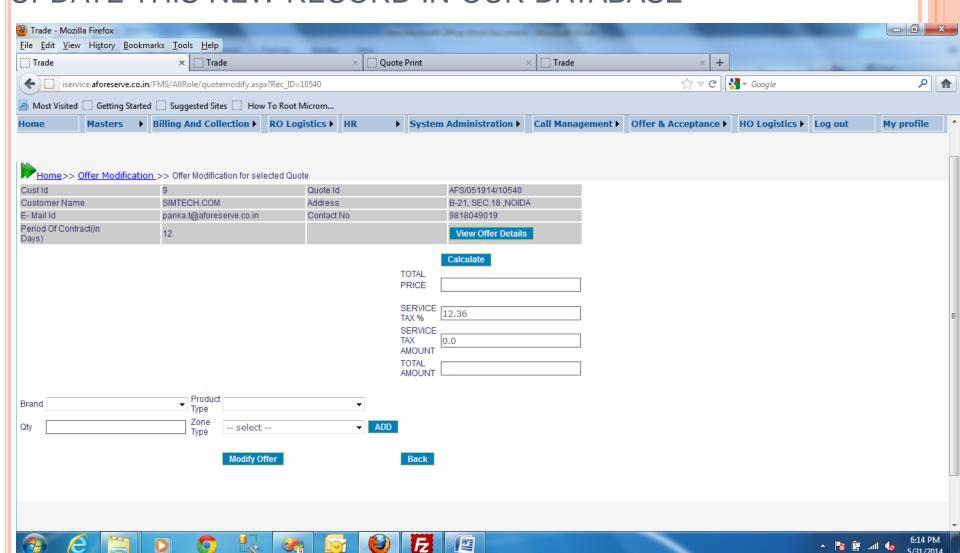
YOU CAN MODIFY OUR GENERATED OFFER ON OPENING OFFER MODIFICATION SUBMENU



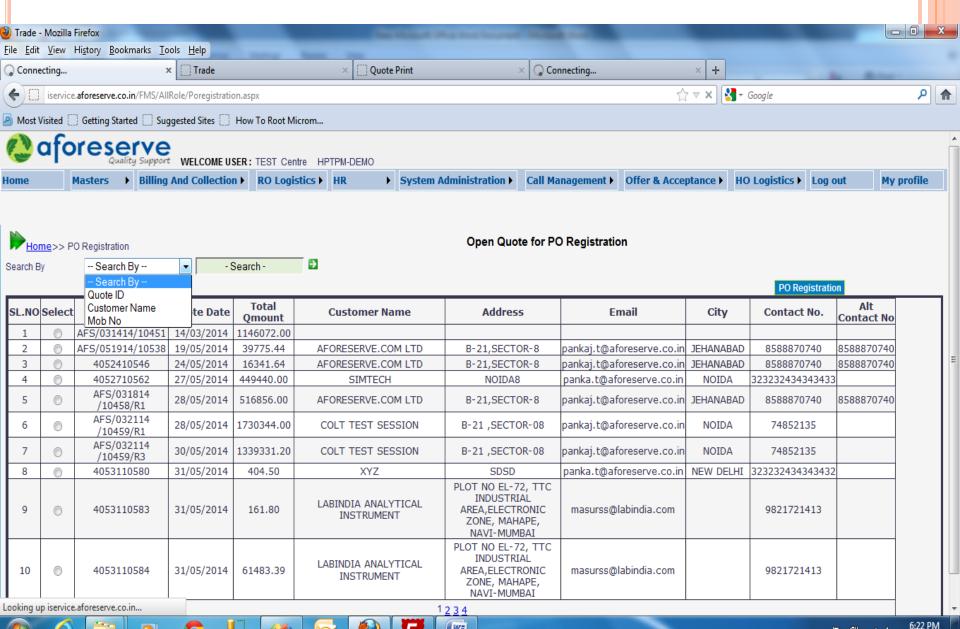
YOU CAN TAKE PRINT OF GENERATED OFFER FOR PARTICULAR CUSTOMER ON CLICKING PRINT BUTTON FOR PARTICULAR CUSTOMER



ON CLICKING MODIFY BUTTON FOR PARTICULAR CUSTOMER YOU ARE REDIRECTED TO BELOW PAGE AND AGAIN GENERATE OUR MODIFIED OFFER FOR PARTICULAR CUSTOMER AND UPDATE THIS NEW RECORD IN OUR DATABASE

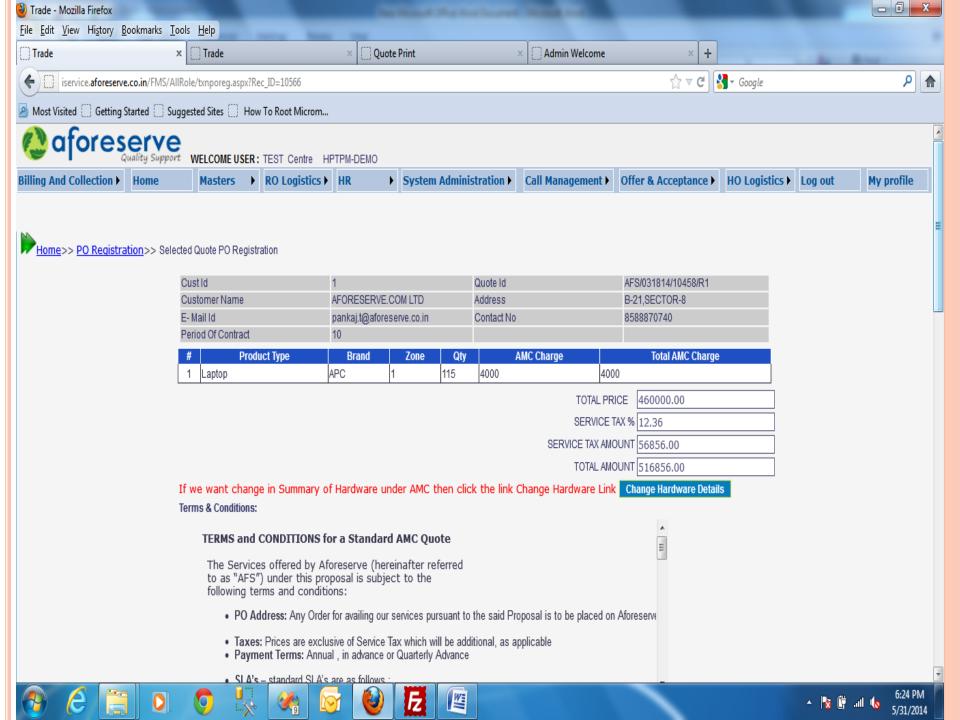


YOU CAN REGISTER P.O FOR PARTICULAR CUSTOMER

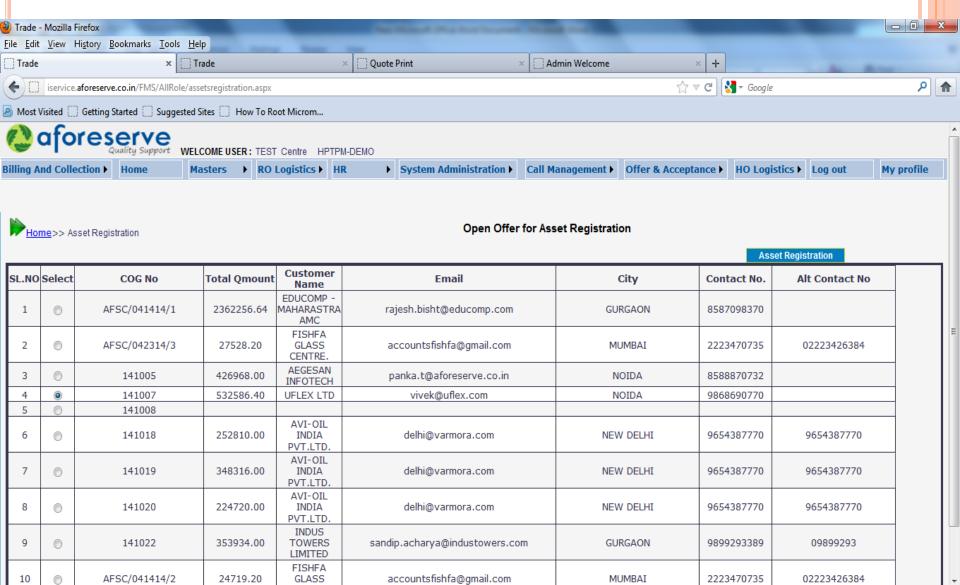


W

5/31/2014



YOU CAN REGISTER ASSET FOR PARTICULAR CUSTOMER BY CLICKING ASSET REGISTRATION BUTTON



















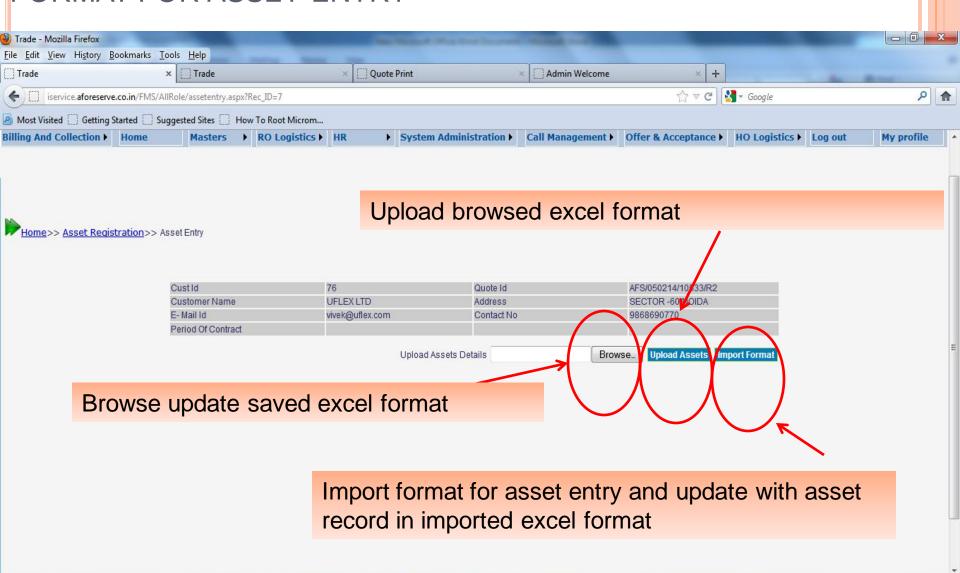








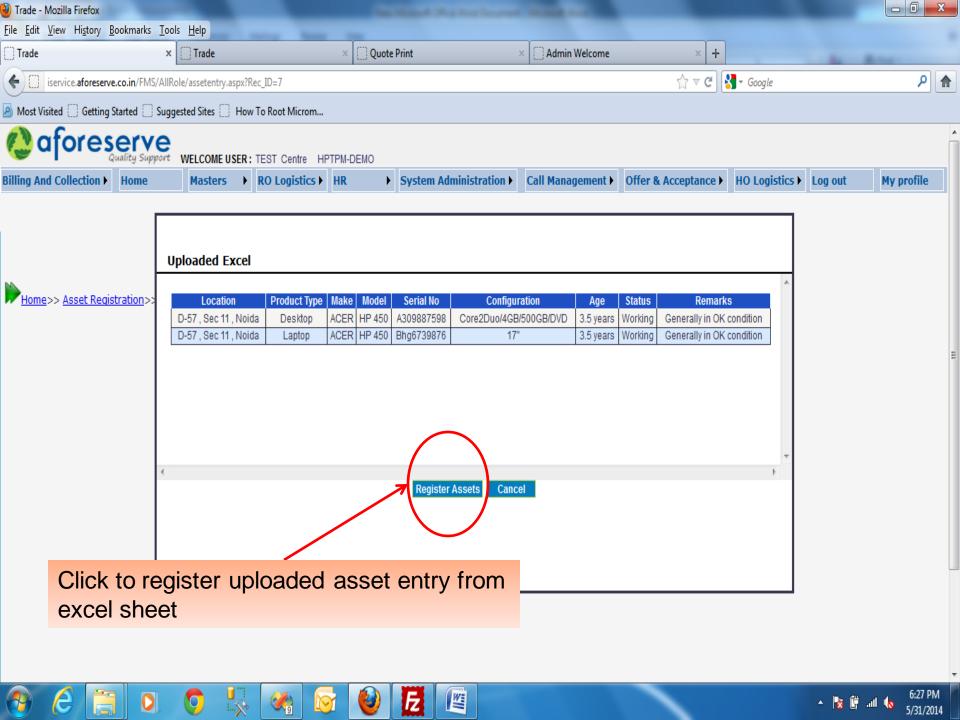
AFTER CLICKING ASSET REGISTRATION BUTTON YOU WILL BE REDIRECTED TO ASSET ENTRY PAGE AND UPLOAD OUR EXCEL FORMAT FOR ASSET ENTRY



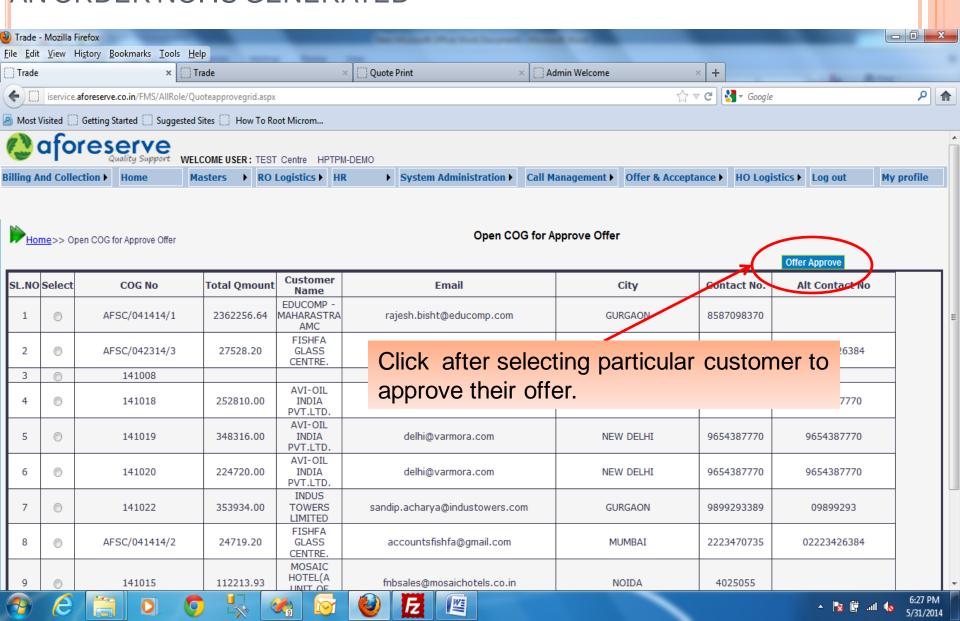
W

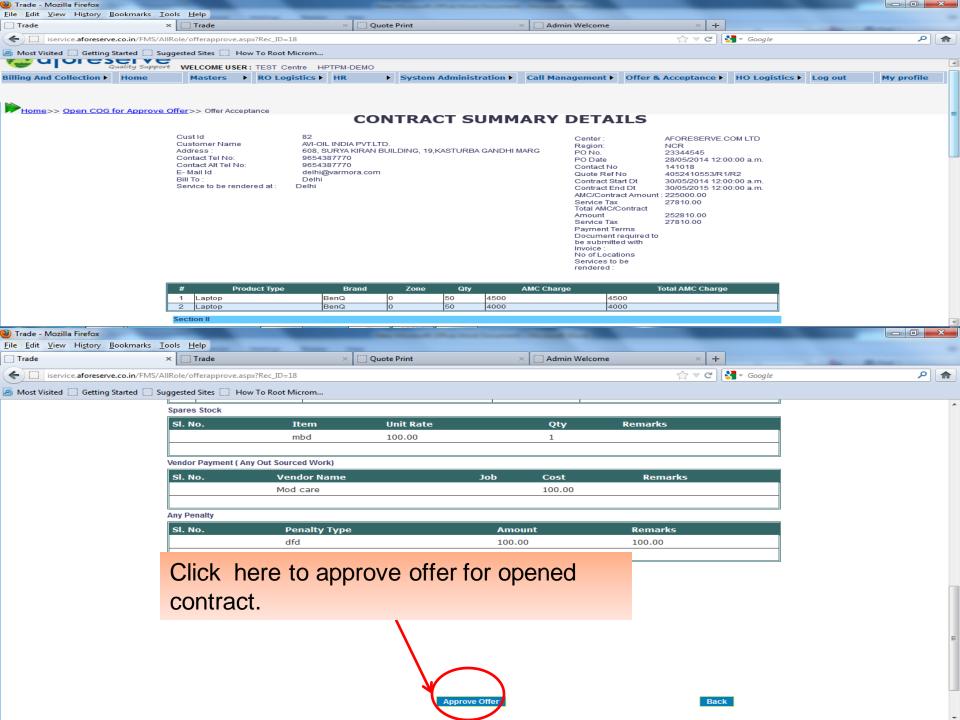
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5/31/2014



THIS SUBMENU IS USED TO ACCEPT GENERATED OFFER FROM SHOWN RECORD OF PARTICULAR CUSTOMER. ONCE AN OFFER IS ACCEPTED, AN ORDER NO. IS GENERATED





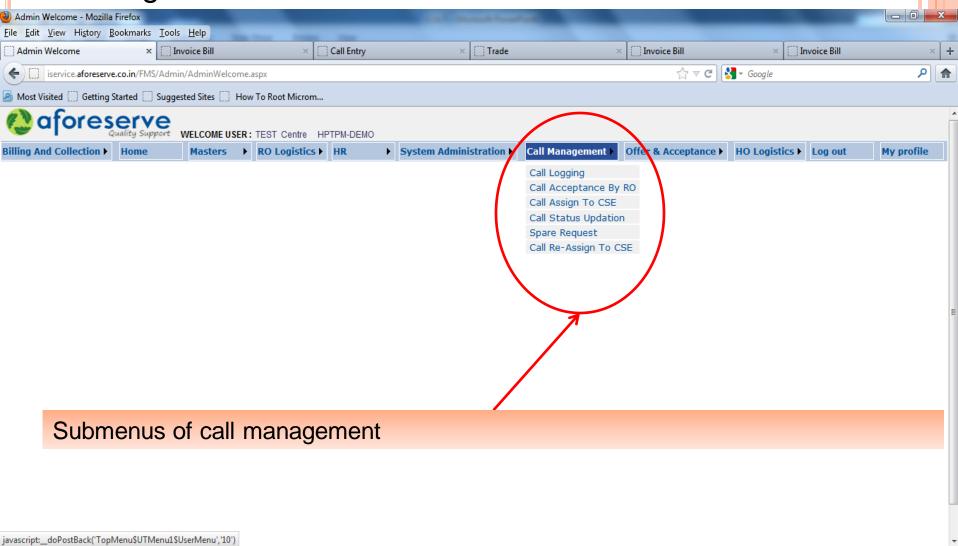
CALL MANAGEMENT-IT IS USED TO TRACK AND UPDATE CALL LOGGING, UPDATE CALL STATUS, CALL ASSIGN, SPARE REQUEST, CALL REASSIGN E.T.C

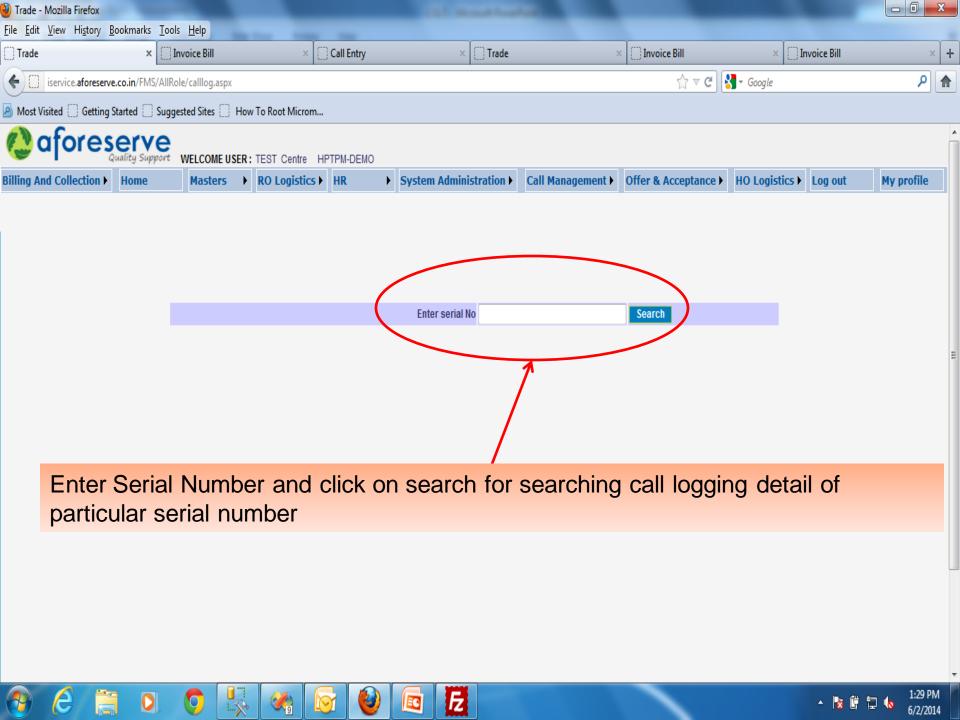
Submenus in CALL MANAGEMENT

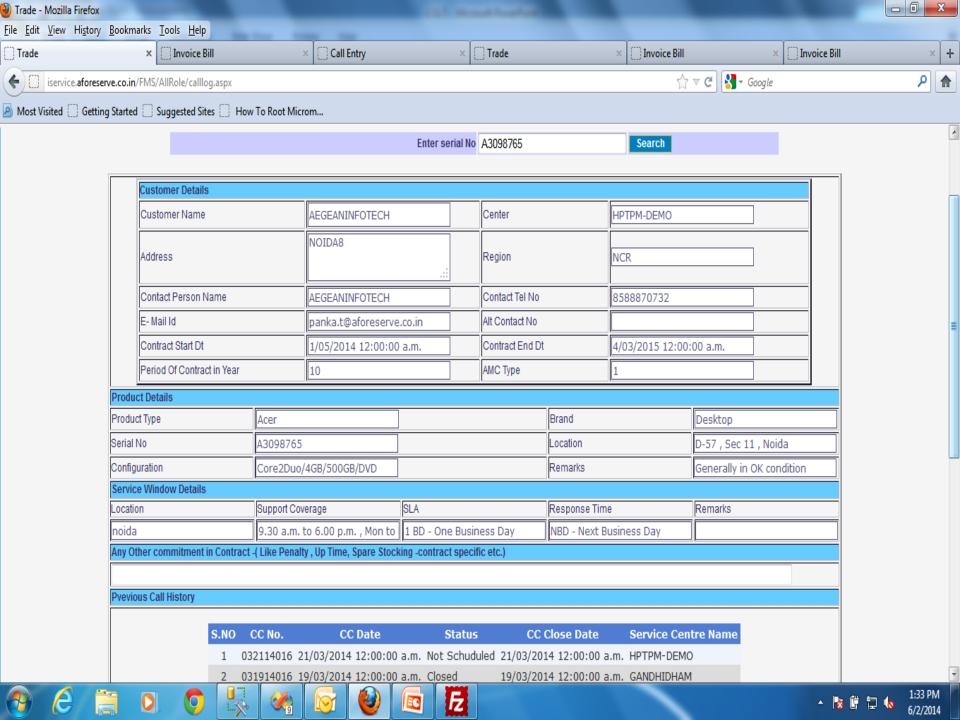
- CALL LOGGING
- CALL ACCEPTANCE BY RO
- CALL ASSIGN TO CSE
- CALL STATUS UPDATION
- SPARE REQUEST
- CALL REASSIGN TO CSE

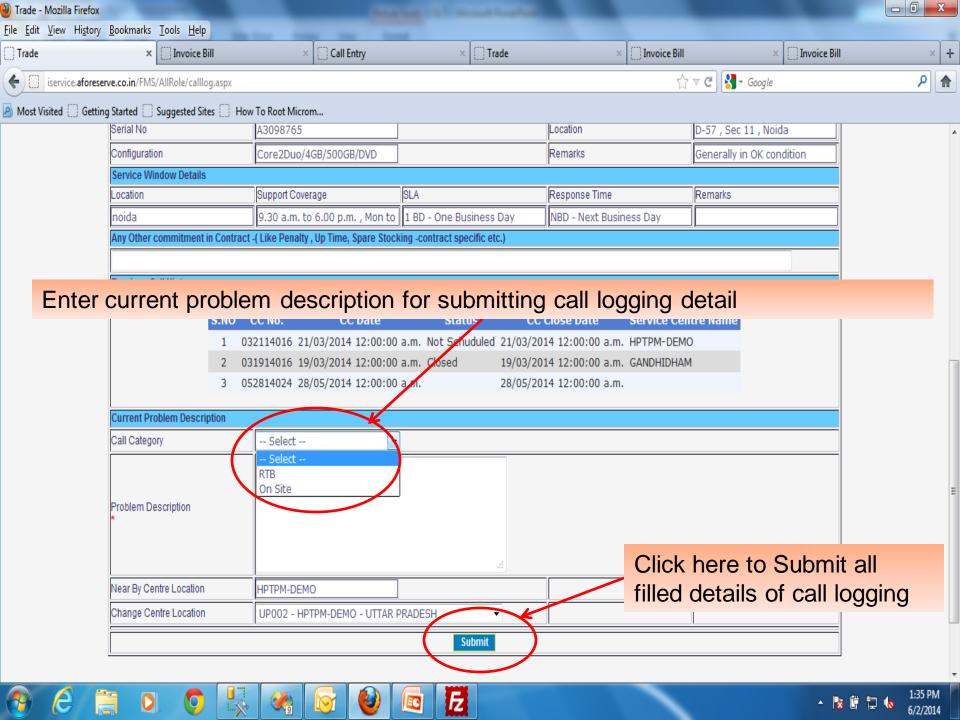
CALL MANAGEMENT

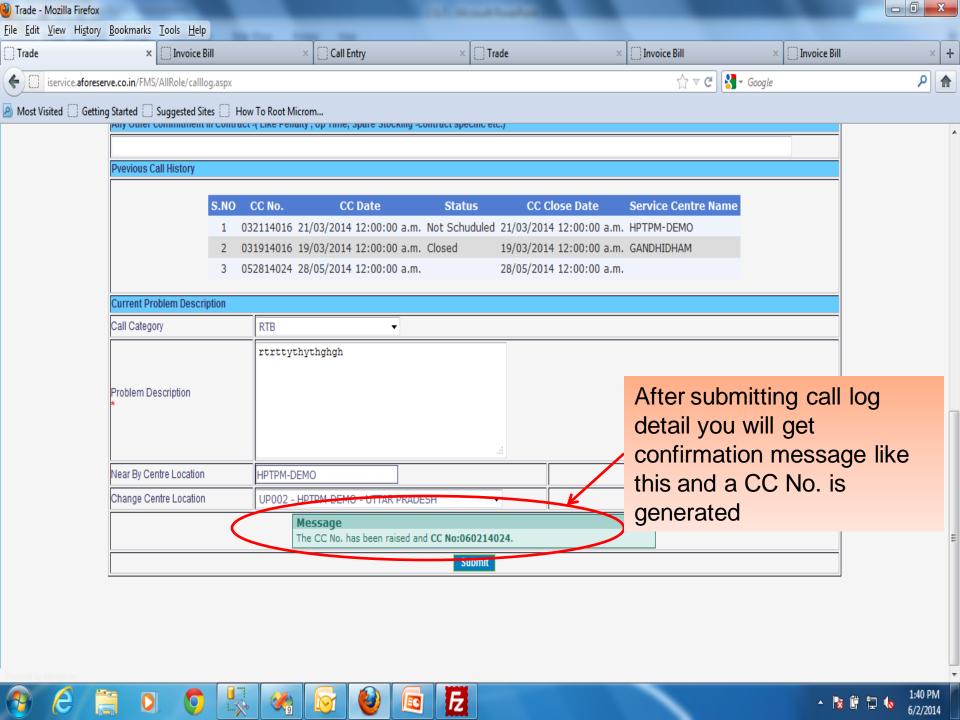
 This is the Main menu from where you can go into Call Management

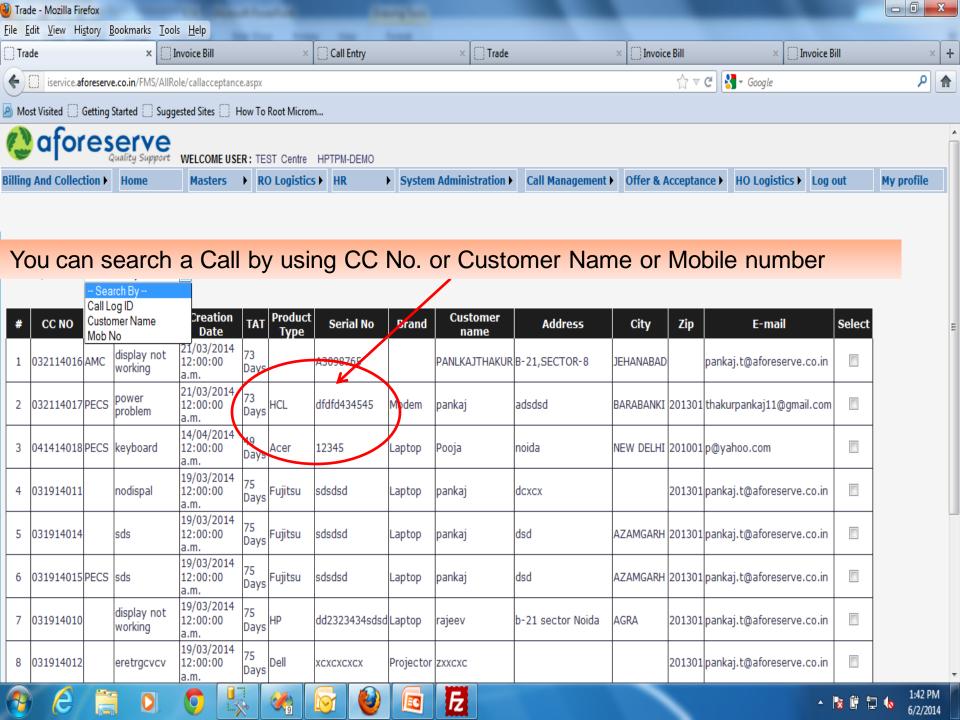


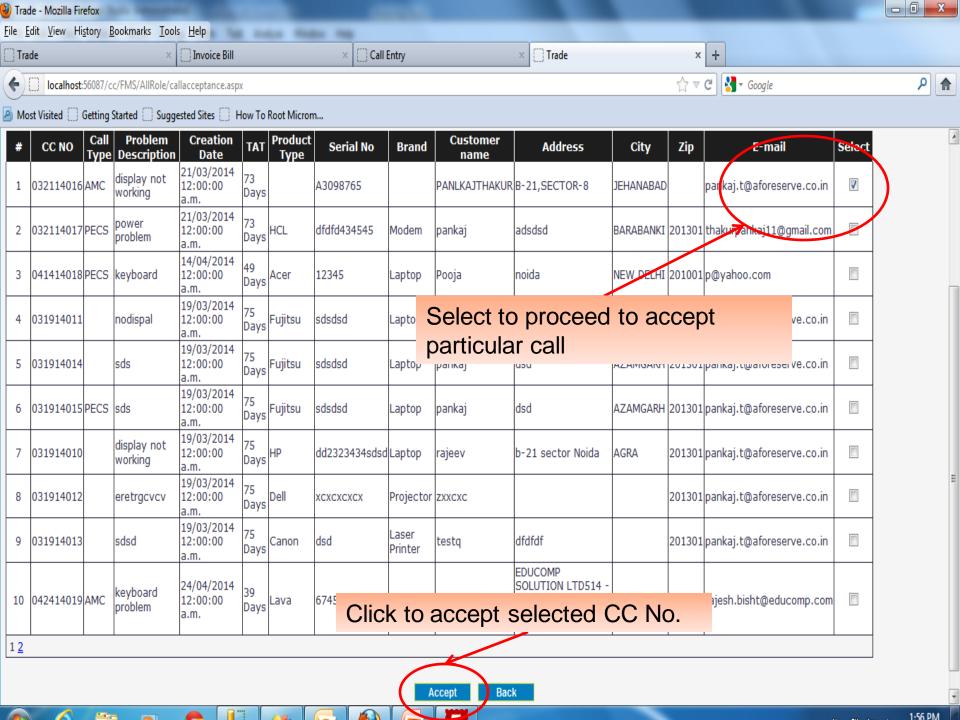


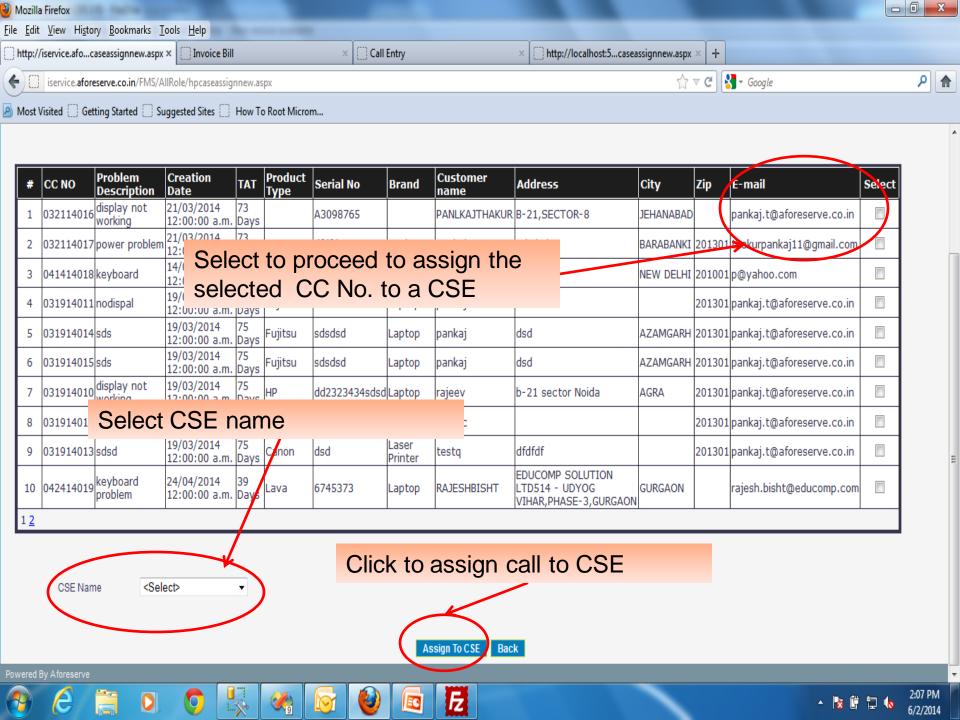


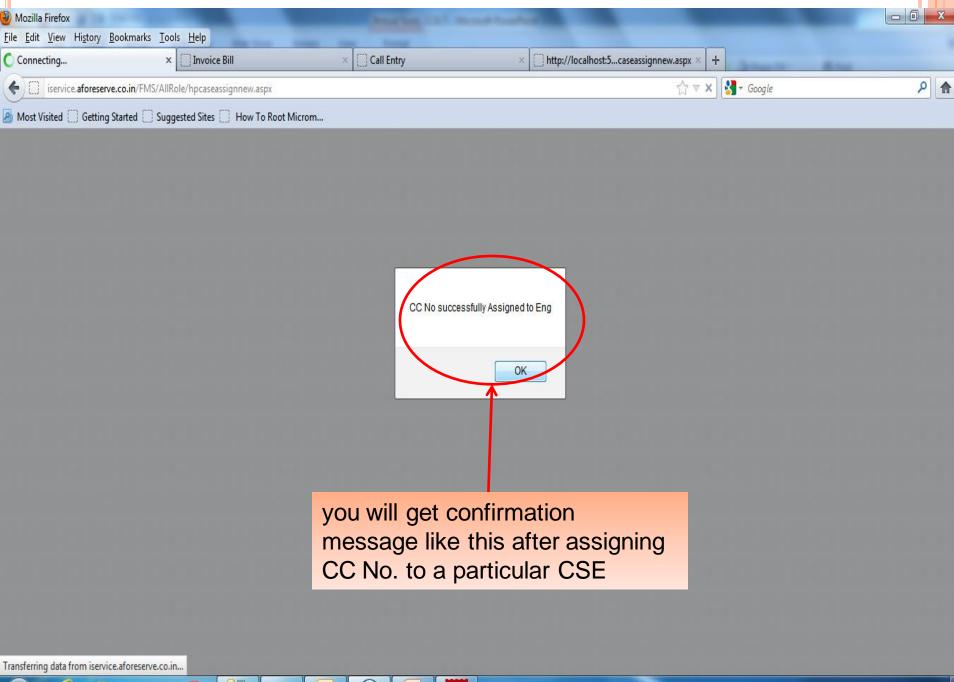






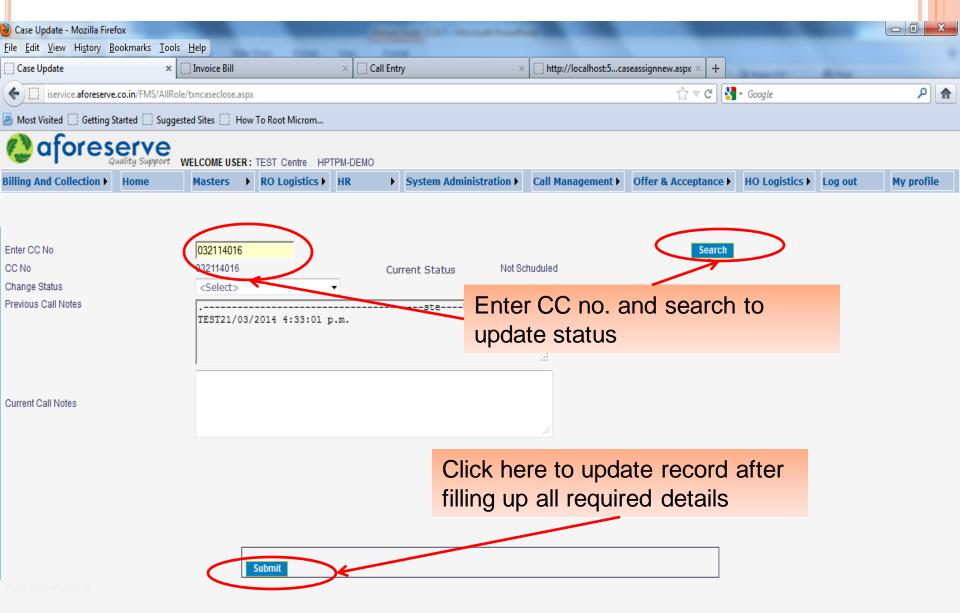




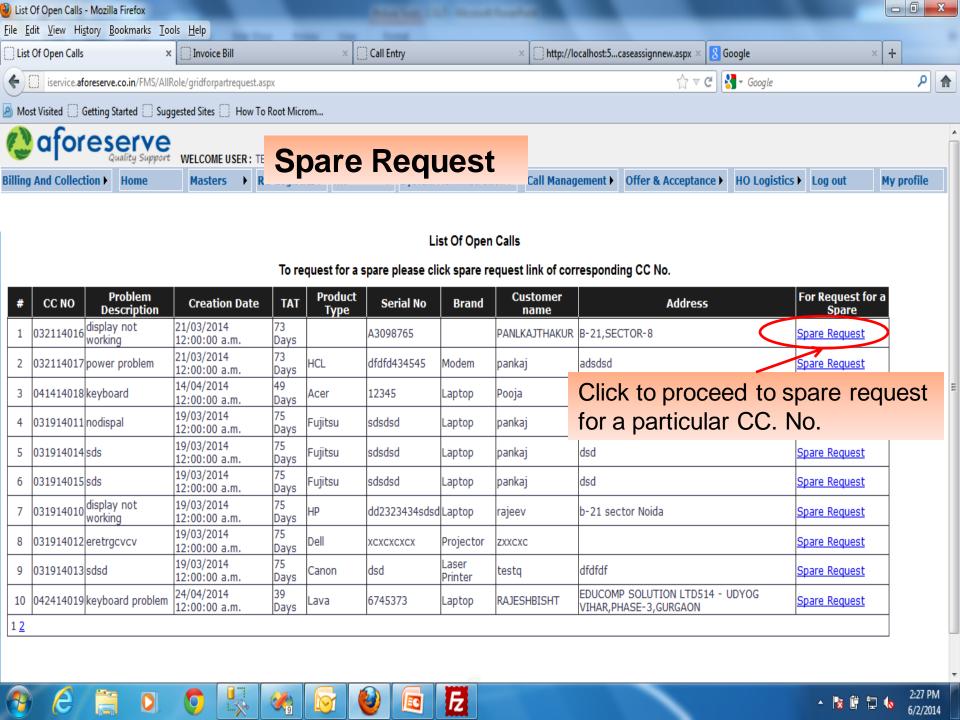


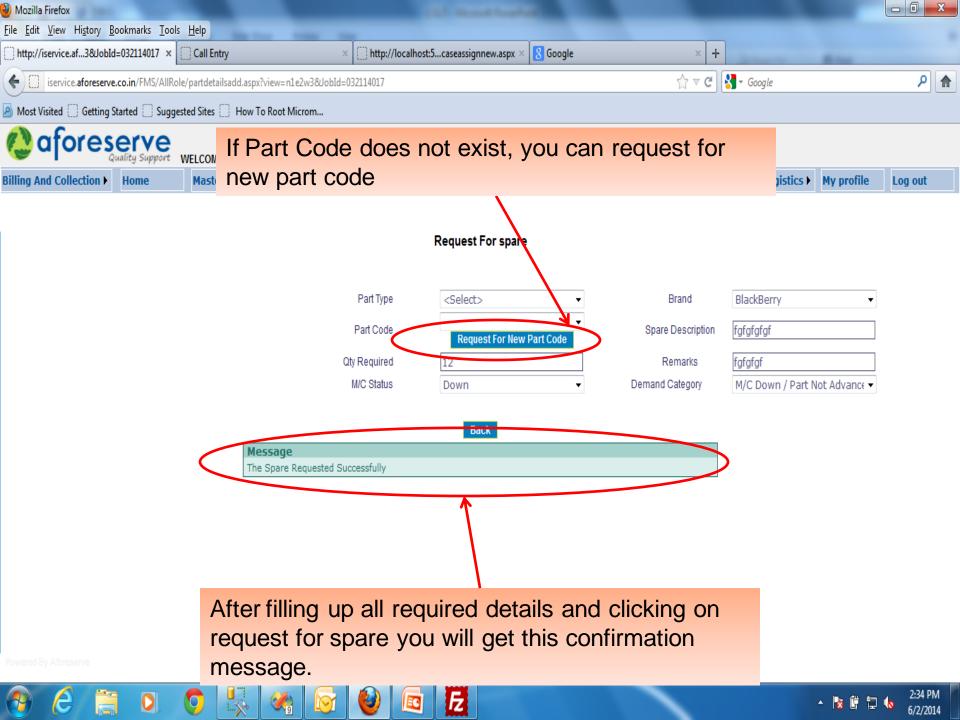


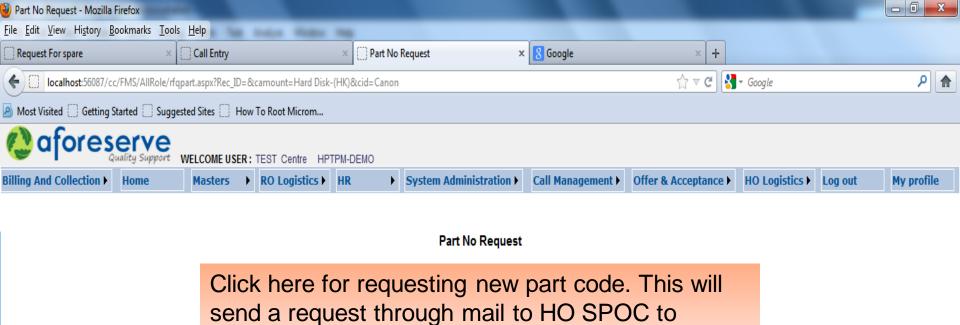
CALL STATUS UPDATION











create the new part code



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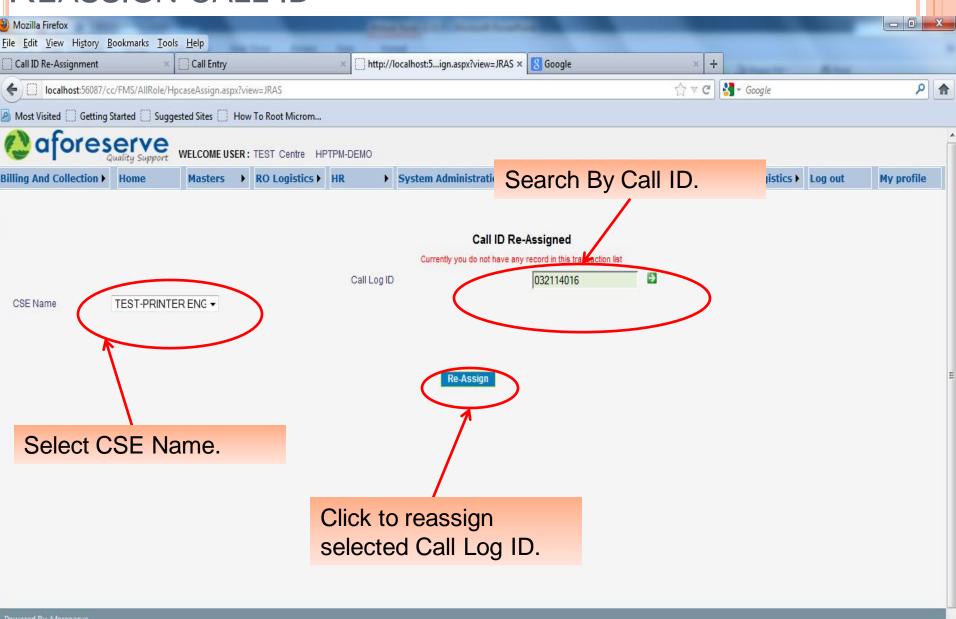








REASSIGN CALL ID



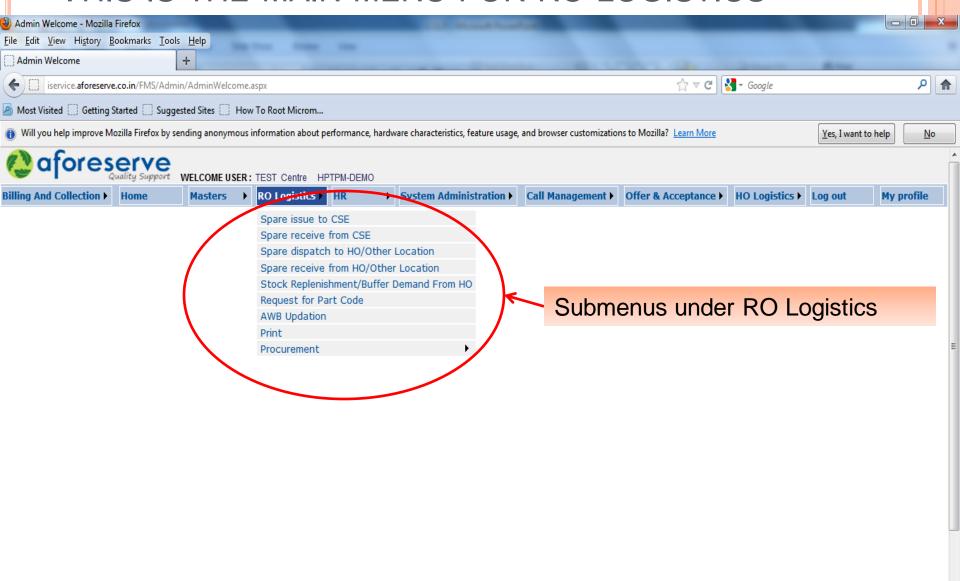


- RO LOGISTICS -It is used to Issue spare to CSE,receive spare from CSE,receive spare from other location/HO and dispatch spare to HO/Other location.
- Take print out of SMN form and Demand form

SUBMENUS OF RO LOGISTICS

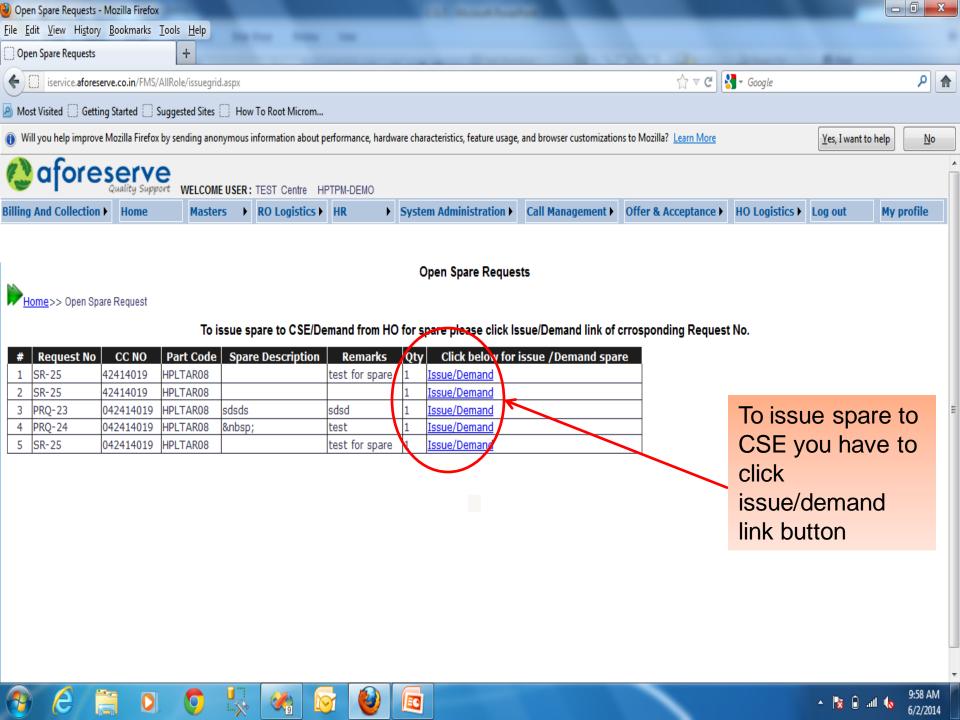
- Spare issue to CSE
- Spare receive from CSE
- Spare dispatch to HO/other location
- Spare receive from HO/other location
- Stock replenishment /buffer demand from HO
- Request for Part Code
- AWB updation
- Print
- Procurement model

THIS IS THE MAIN MENU FOR RO LOGISTICS

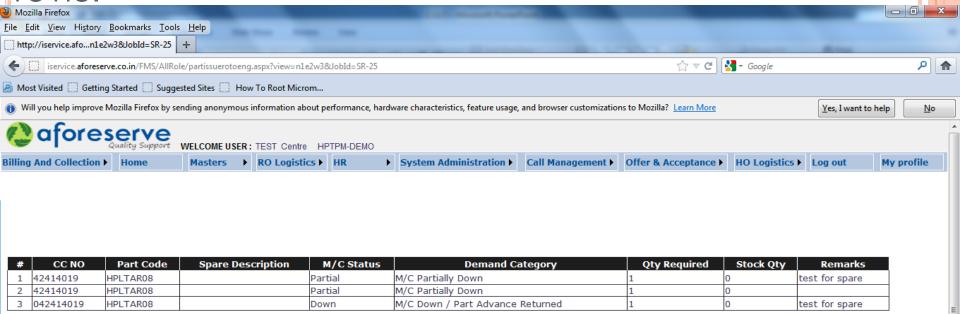




javascript:_doPostBack('TopMenu\$UTMenu1\$UserMenu','2')



CLICKING THE PREVIOUS DESCRIBED LINK YOU WILL BE REDIRECTED TO FOLLOWING PAGE FROM WHERE YOU CAN ISSUE SPARE IF AVAILABLE. IF SPARE IS NOT AVAILABLE, THE MENU FOR SPARE DEMAND TO HO WILL COME ON THE SCREEN AND YOU CAN RAISE THE DEMAND TO HO.



Spare Demand from Ho Back













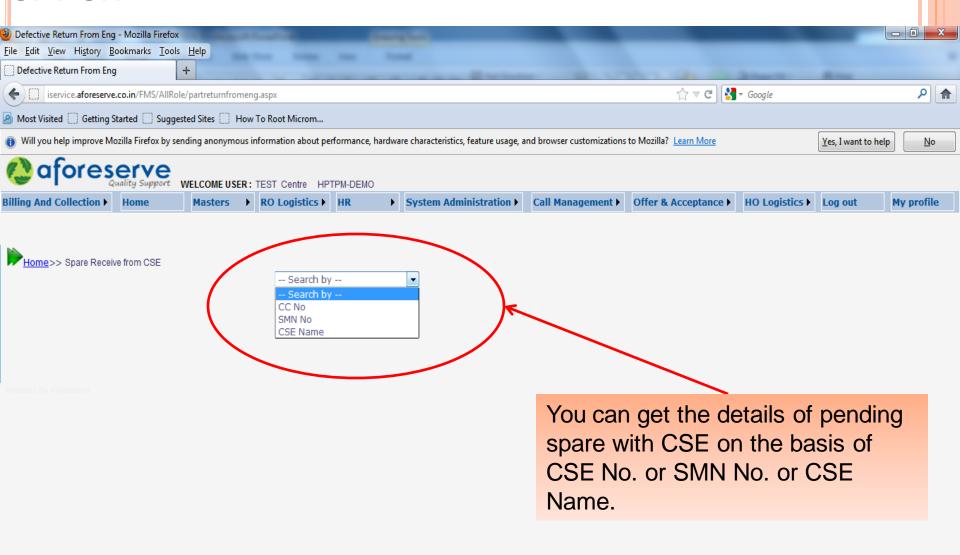








YOU CAN RECEIVE THE SPARE FROM CSE IN THIS SUBMENU OPTION















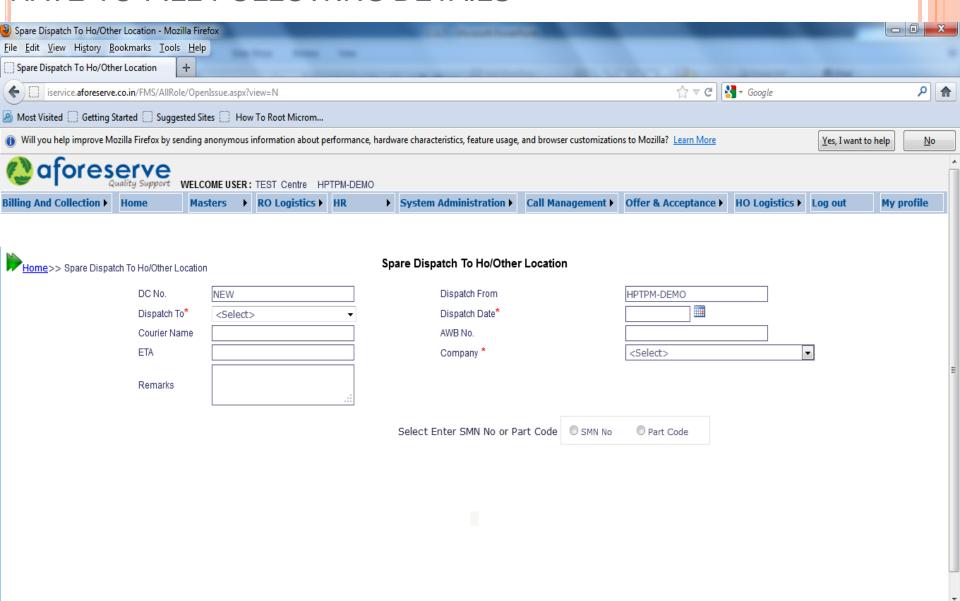








TO DISPATCH ANY PART TO HO OR ANY OTHER LOCATION, YOU HAVE TO FILL FOLLOWING DETAILS















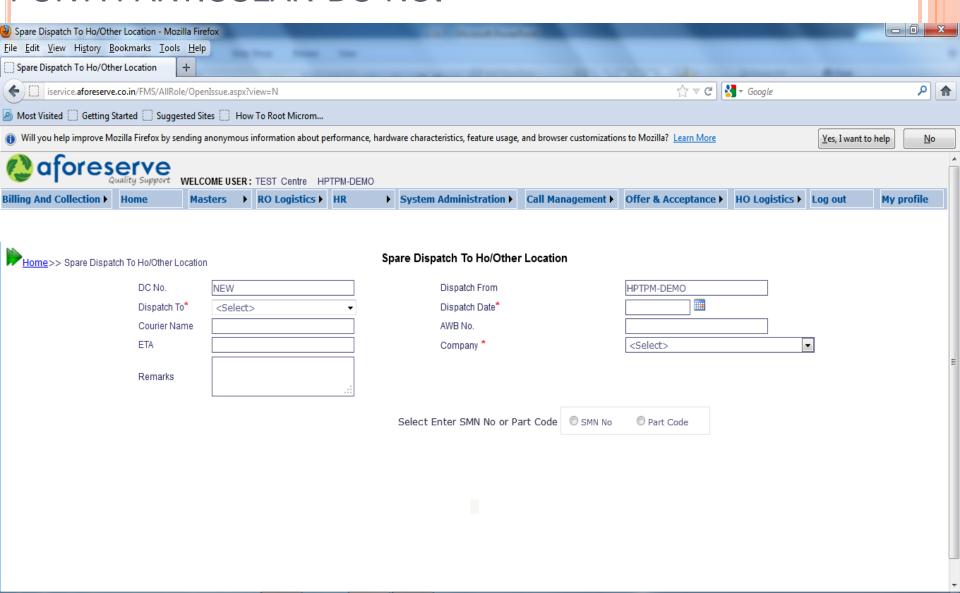








AWB UPDATION -THIS IS USED TO UPDATE AWB DETAIL FOR A PARTICULAR DC NO.















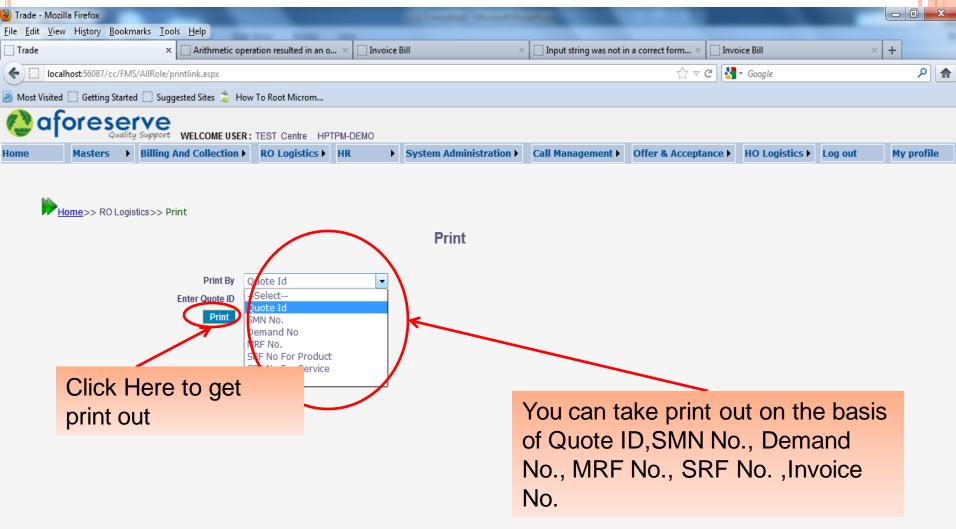








PRINT-YOU CAN TAKE PRINT OUT OF RECORDS ON THE BASIS OF QUOTE ID, SMN NO., DEMAND NO., MRF NO., SRF NO., INVOICE NO.

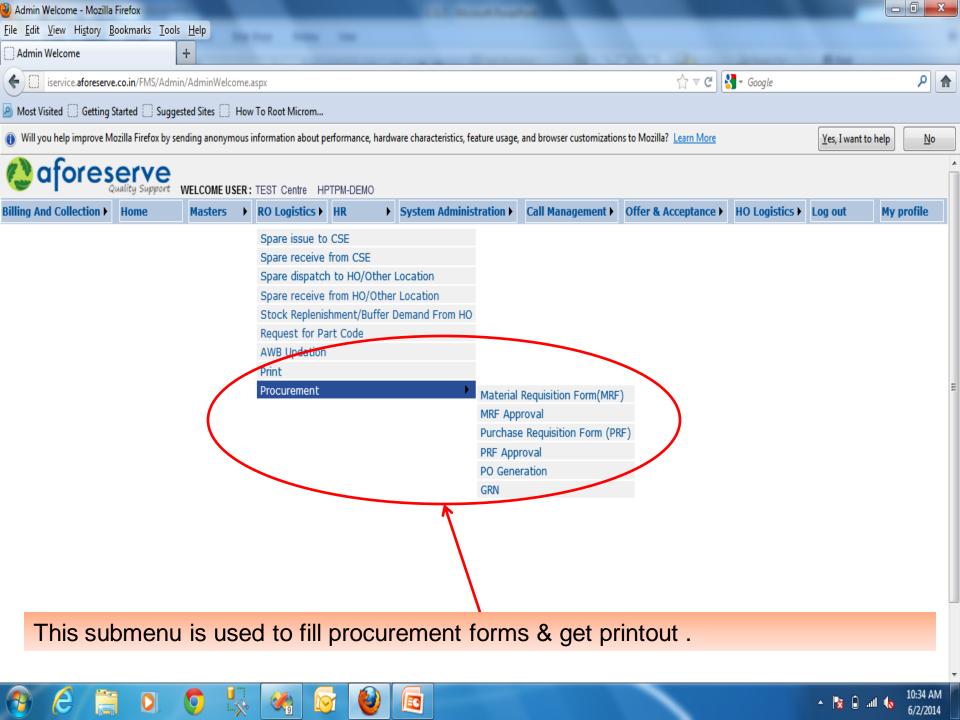


Procurement Model-

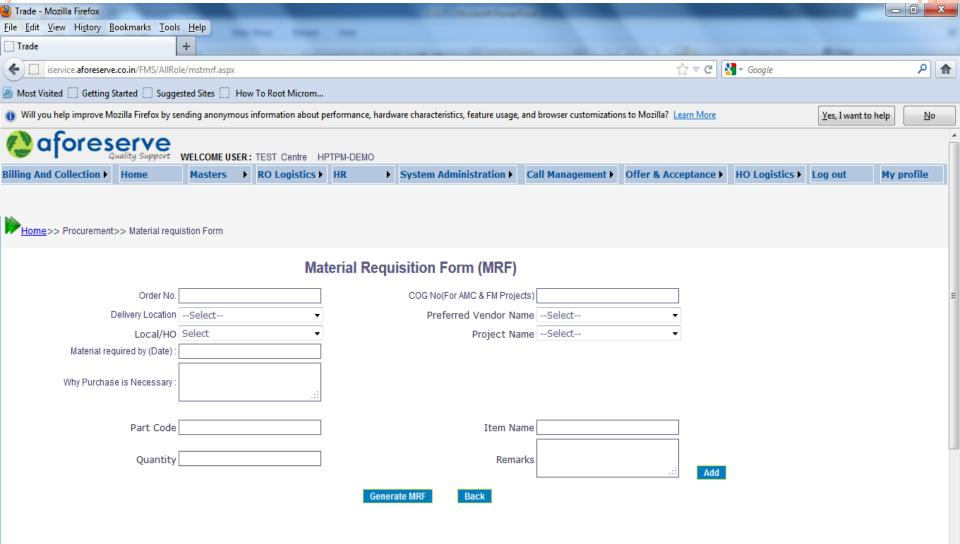
It is used for generating MRF, PRF, PO and GRN. You can print the MRF, PRF, PO and GRN.

SUBMENU PROCUREMENT MODEL

- MRF
- MRF APPROVAL
- PRF
- PRF APPROVAL
- P O GENERATION
- GRN



MRF IS USED TO ENTER AND SAVE DETAILS TO GENERATE REQUEST FOR MATERIAL















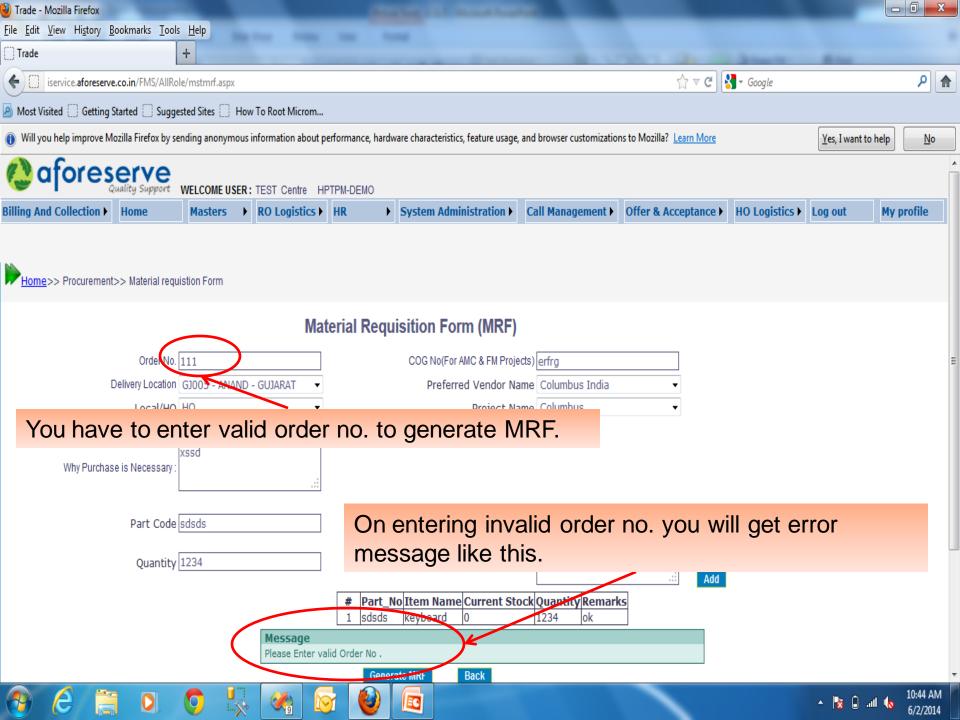




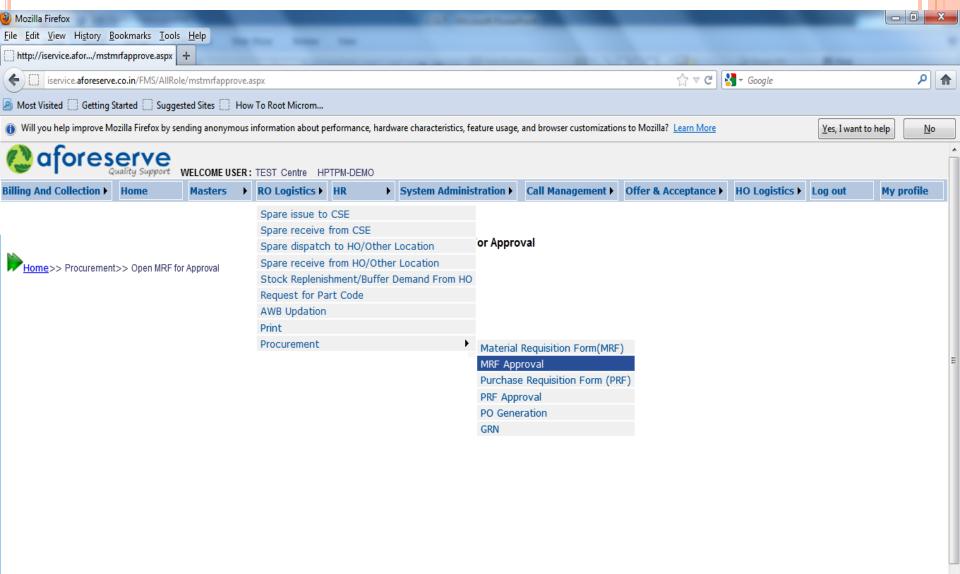






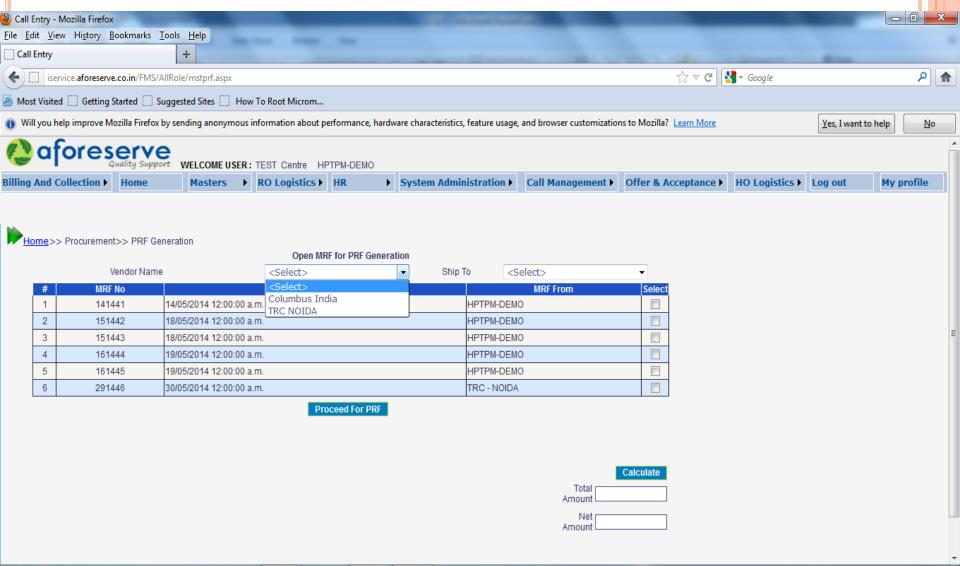


FOR APPROVING GENERATED MRF YOU HAVE TO GO TO THE SUBMENU MRF APPROVAL



http://iservice.aforeserve.co.in/FMS/AllRole/mstmrfapprove.aspx

TO GENERATE PRF FOR AN APPROVED MRF, YOU FIRSTLY HAVE TO SELECT THE MRF FOR WHICH YOU WANT TO GENERATE PRF.















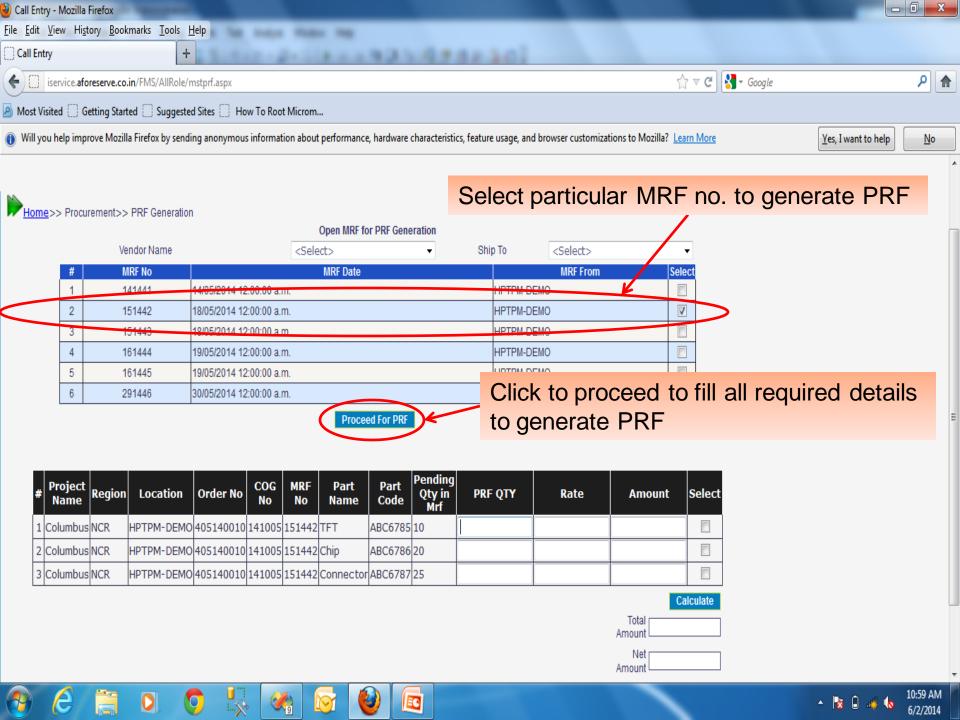


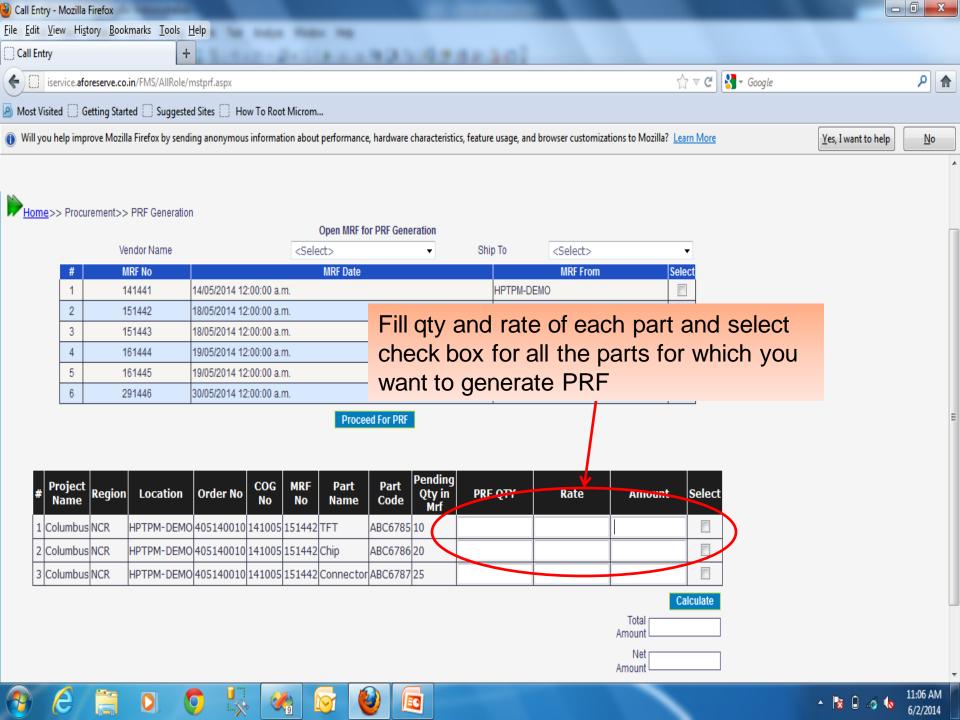


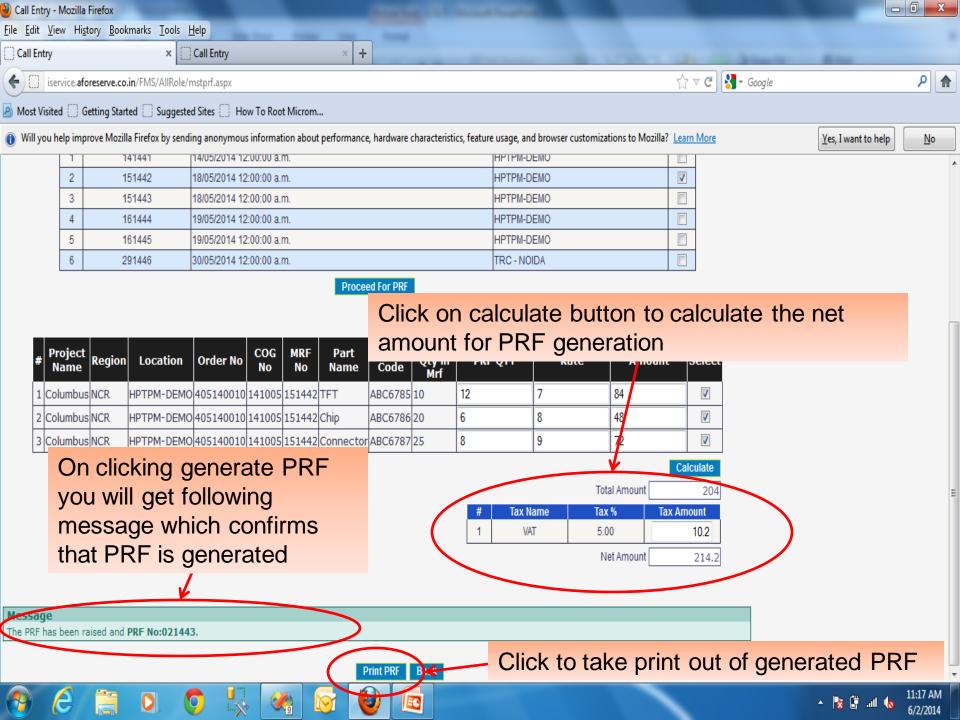


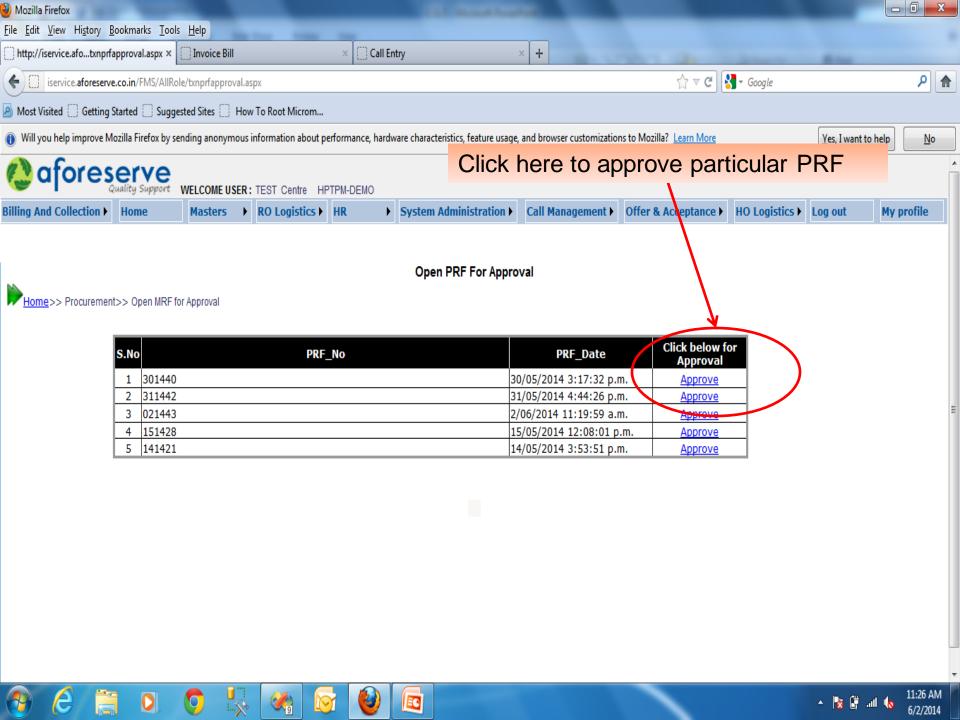


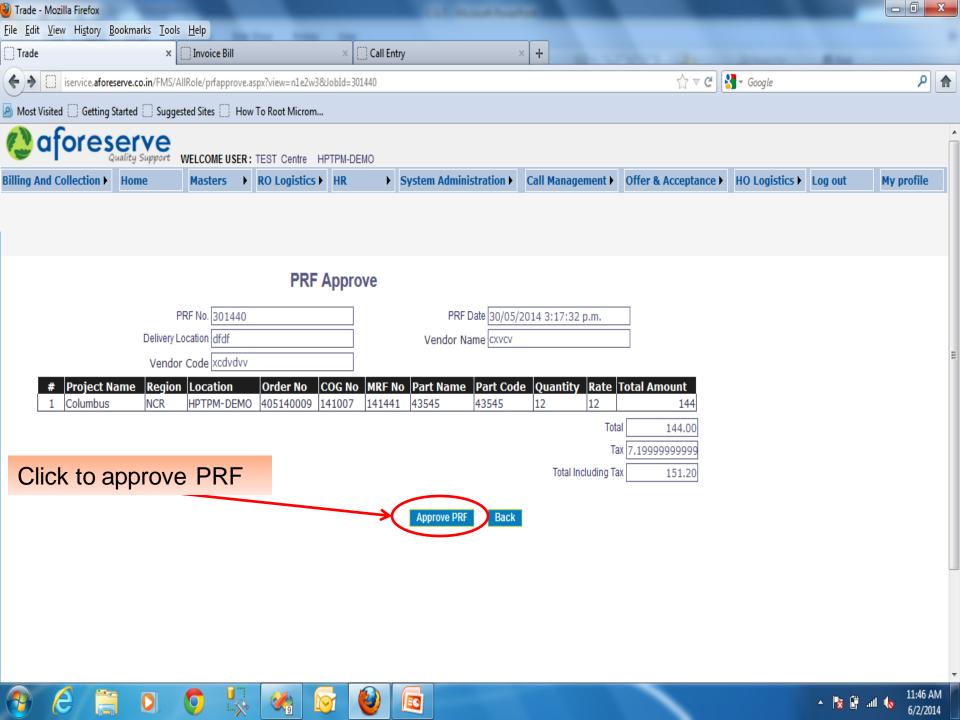


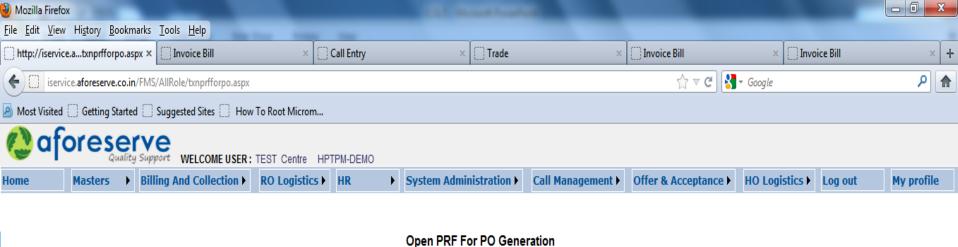












Home >> Procurement >> Open PRF for PO Generation

S.No	PRF_No	PRF_Date Click below Link for PO Generation		
1	151429	15/05/2014 12:09:47 p.m. <u>Generate PO</u>		
2	161431	16/05/2014 10:22:43 a.m. <u>Generate PO</u>		
3	161432	16/05/2014 2:58:13 p.m. <u>Generate PO</u>		
4	161433	16/05/2014 3:01:24 p.m. <u>Generate PO</u>		
5	301438	30/05/2014 12:03:24 p.m. <u>Generale PO</u>		
6	301439	30/05/2014 3:07:01 p.m. <u>Generate PO</u>		
7	301440	Click here to generate the PO for the selected PRF No.		
8	311441			
9	311442			
10	021443			
1 2 3				













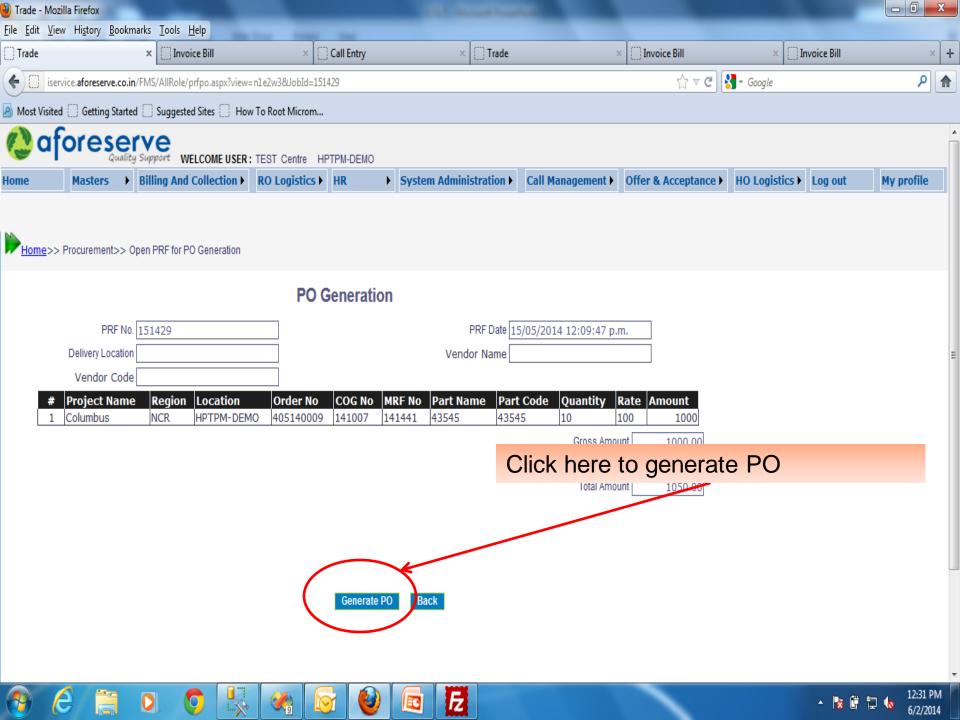


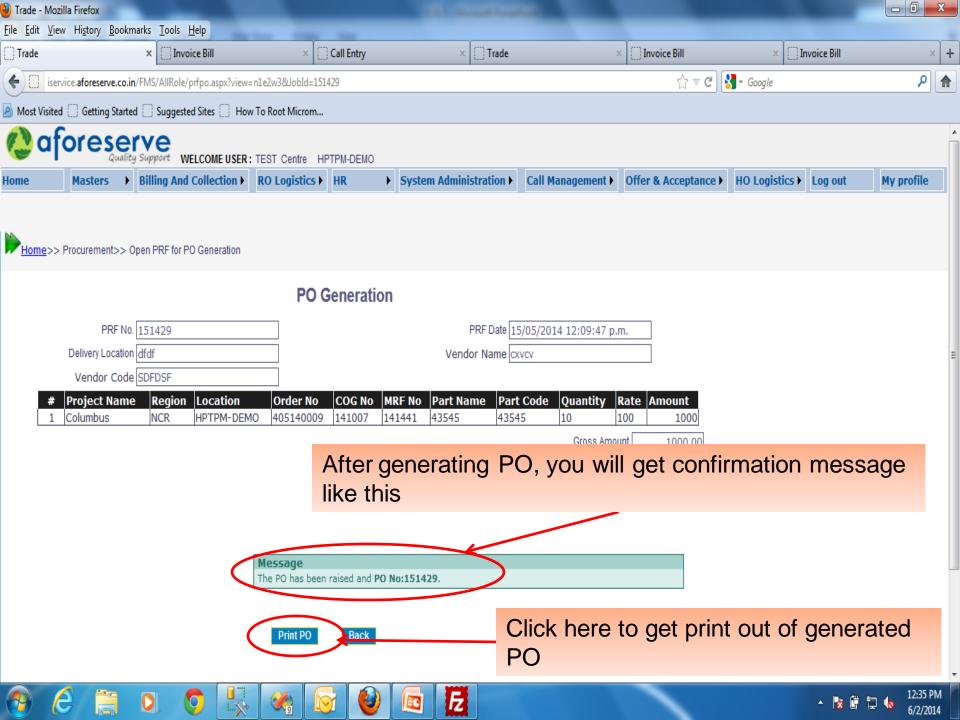


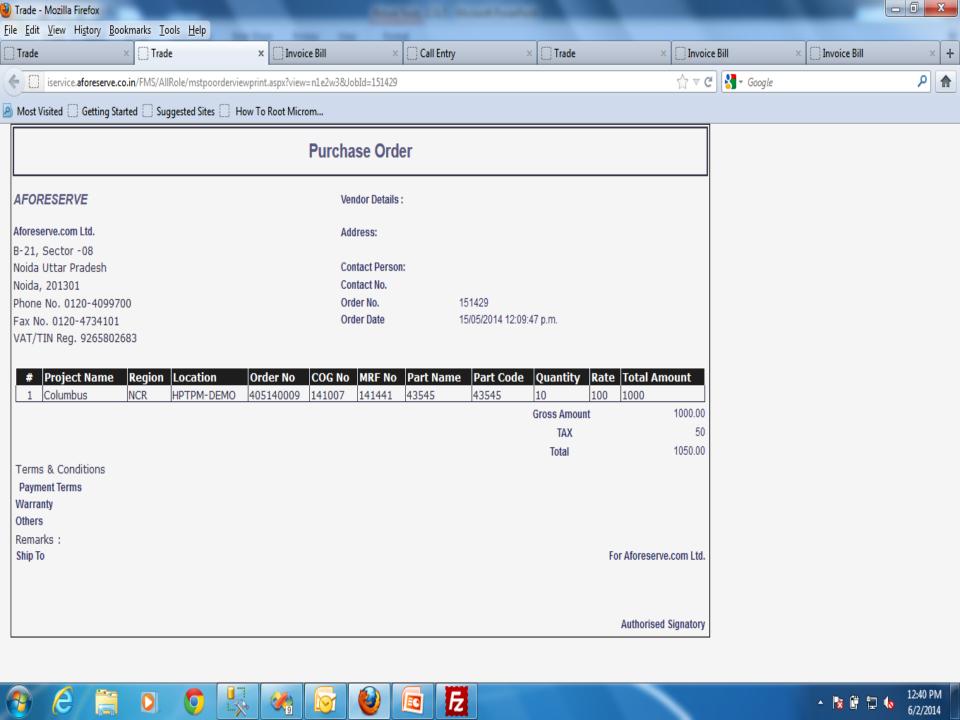














open Po For GRI

S.No	PO No	PO Date	Click below Link for GRN Generation		
1	151429	15/05/2014 12:09:47 p.m.	Generate GRN		
2	161431	16/05/2014 10:22:43 a.m.	Generate GKN		
3	161432	16/05/2014 2:58:13 p.m.	Genera te GRN		
4	161433	16/05/2014 3:01:24 p.m.	Generate GRN		
5	301438	30/05/2014 12:03:24 p.m.	Genera e GRN		
6	301439	30/05/2014 3:07:01 p.m.	Generate GRN		
7	301440	30/05/2014 3:17:32 p.m.	Generate GRN		
8	311441	31/05/2014 4:01:51 p.m.	Generate GRN		
9	311442	31/05/2014 4:44:26 p.m.	Generate GRN		
10	021443	2/06/2014 11:19:59 a.m.	Generate GRN		
1 <u>23</u>					

Click here to go to the page from where you can generate GRN

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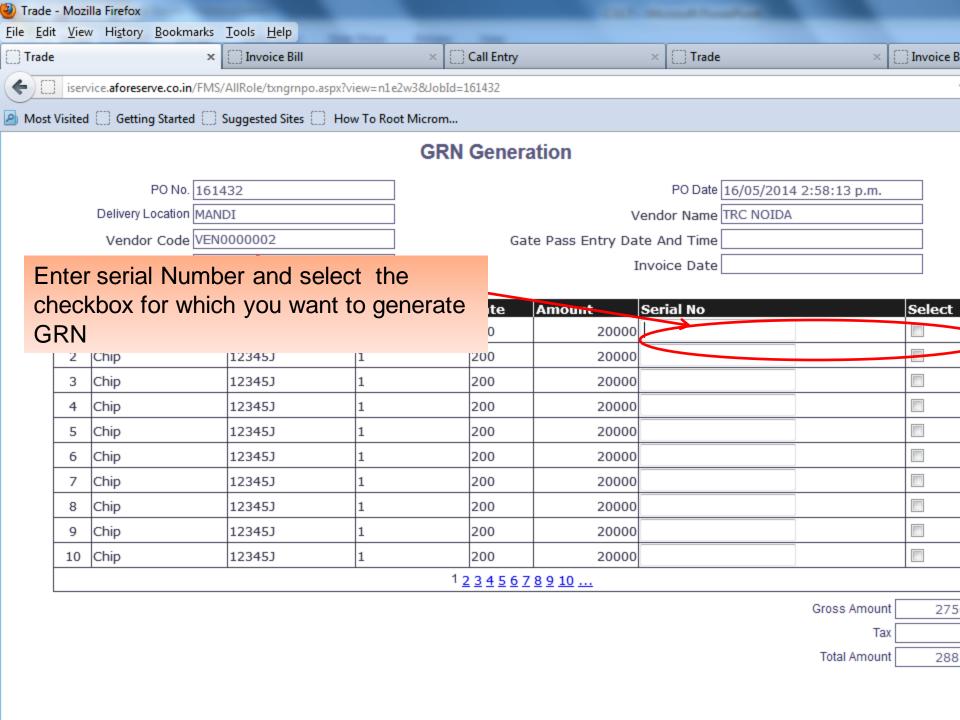


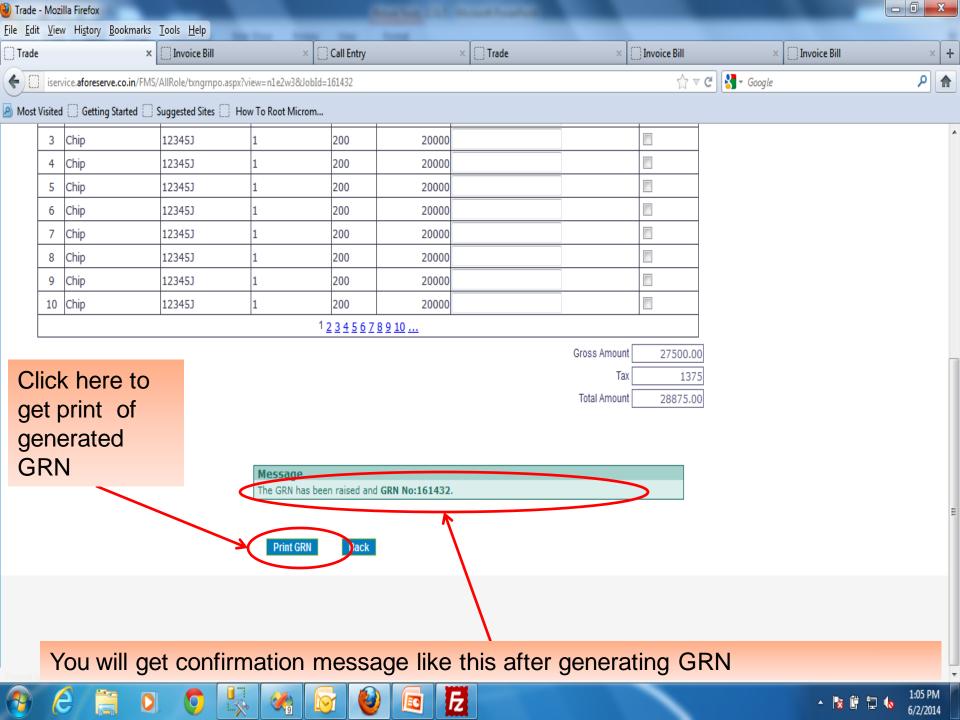












 BILLING & COLLECTION :-- This module is used to---

Generate SRF for service.

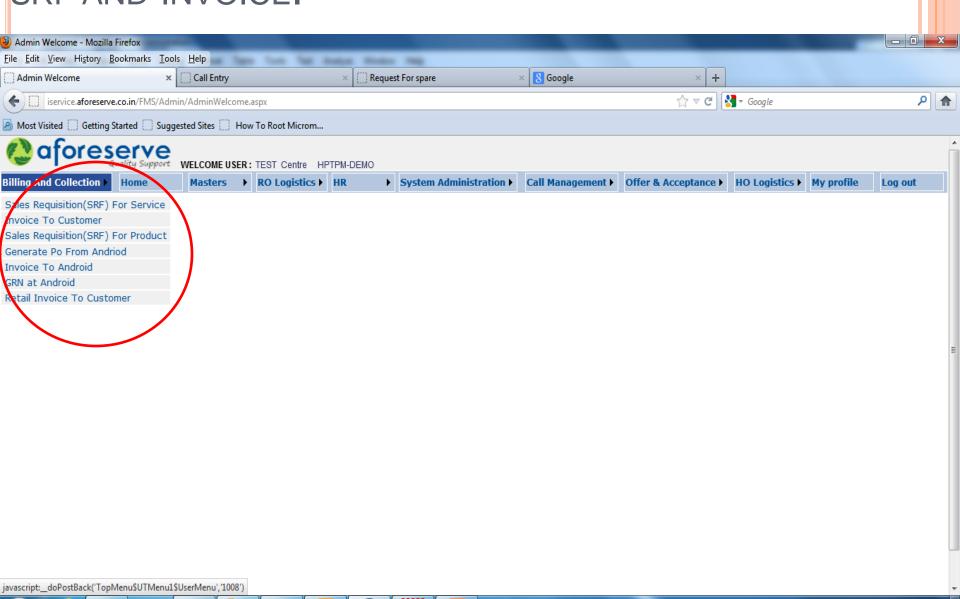
Generate SRF product.

Generate Invoice.

SUBMENU IN BILLING & COLLECTION

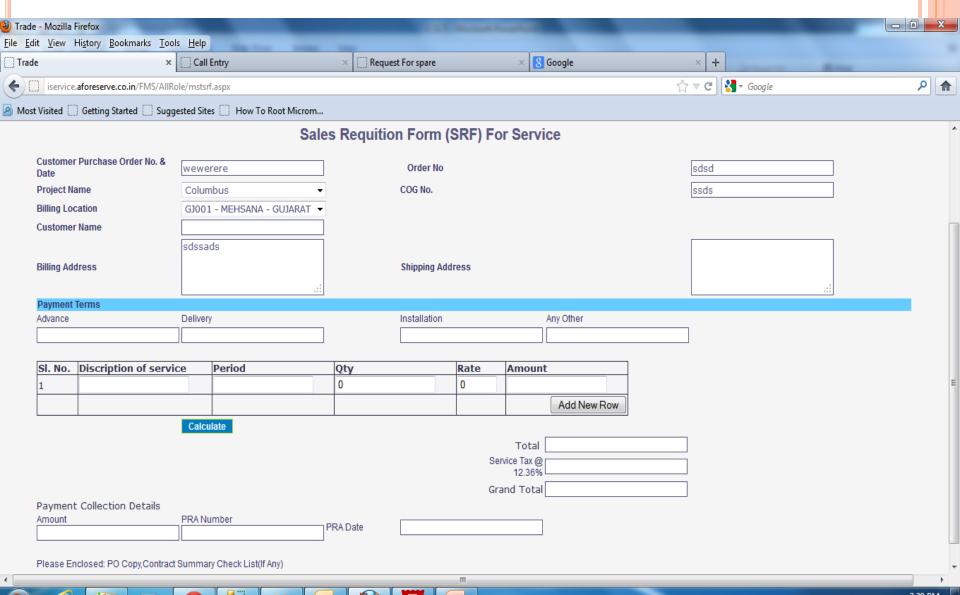
- SRF for Service
- Invoice to customer
- SRF for product
- Generate P.O from Android
- Invoice to Android
- GRN at Android
- Retail Invoice at Customer

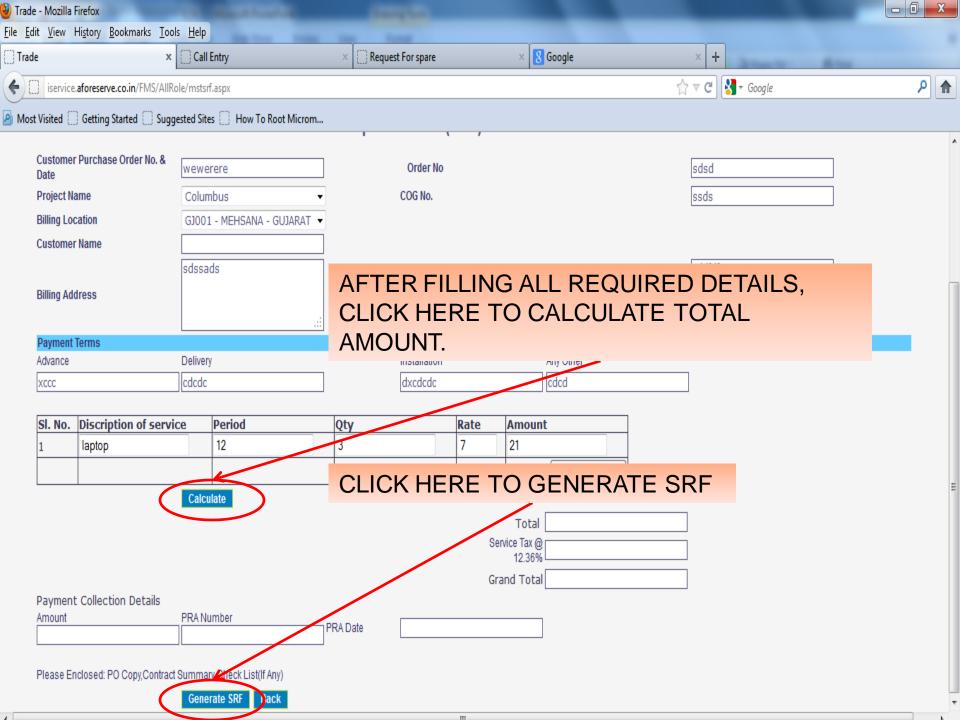
BILLING & COLLECTION MODULE IS USED TO GENERATE SRF AND INVOICE.

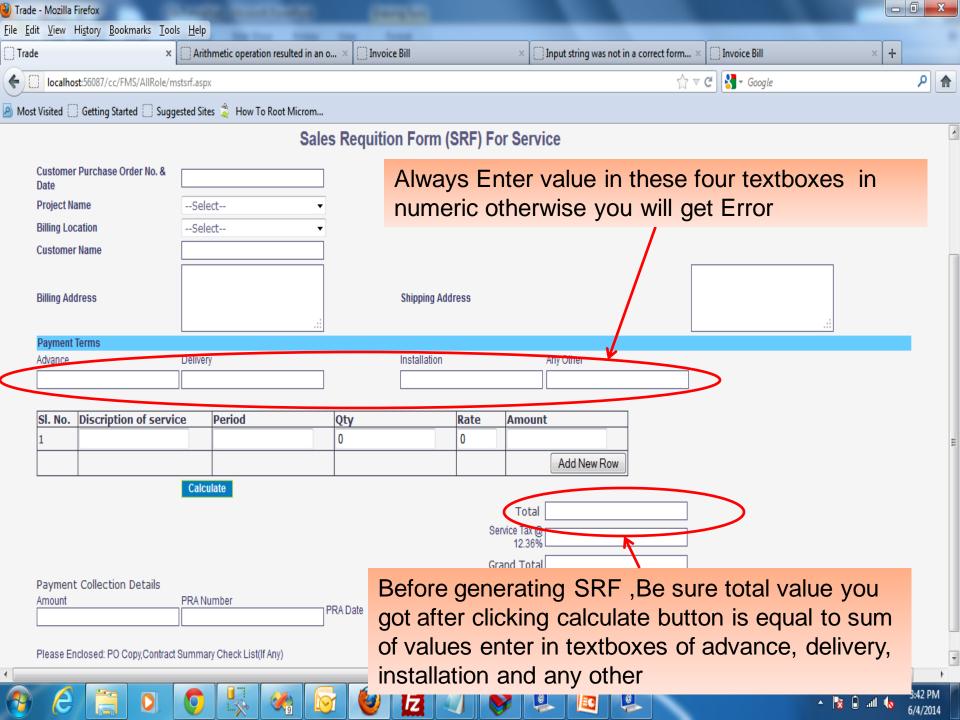


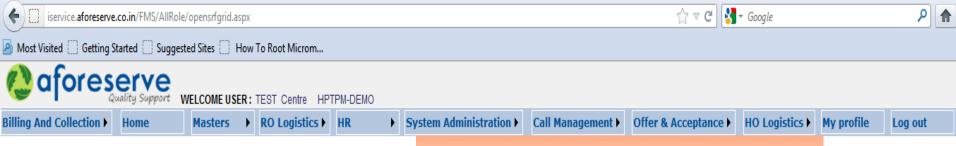
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SALES REQUISITION FORM









CLICK here to select a PARTICULAR SRF No.

S.No	SRF_No	SRF_Dz.te	Click below for Approval
1	13146	13/05/2014 12: 00:00 a.m.	Generate Invoice
2	13147	13/05/2014 12:00:00 a.m.	Generate Invoice
3	13148	13/05/2014 12:00:00 a.m.	Generate Invoice
4	12144	12/05/2014 12:00:00 a.m.	Generate Invoice
5	141410	14/05/2014 12:00:00 a.m.	Generate Invoice
6	141411	14/05/2014 12:00:00 a.m.	Generate Invoice
7	151417	15/05/2014 12:00:00 a.m.	Generate Invoice
8	151419	15/05/2014 12:00:00 a.m.	Generate Invoice
9	141415	14/05/2014 12:00:00 a.m.	Generate Invoice
10	151416	15/05/2014 12:00:00 a.m.	Generate Invoice

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